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**NEW YORK STATE HOMES AND
COMMUNITY RENEWAL
OFFICE OF RENT ADMINISTRATION
MCI Reasonable Cost Schedule Hearing
Held Via Teleconference
Wednesday, September 9, 2020
10:05 a.m.**

1 [START RECORDING]

2 [Recording missed capturing the beginning of Deputy
3 Commissioner Pascal's opening statement which was
4 provided to us by HCR]

5 MR. WOODY PASCAL: Good Morning everyone. My name
6 is Woody Pascal and I am the Deputy Commissioner at the
7 Office of Rent Administration. Welcome to NYS Homes and
8 Community Renewal's Office of Rent Administration,
9 commonly referred to as ORA, virtual hearing for the
10 Schedule for Reasonable Costs for Major Capital
11 Improvements.

12 In response to the Governor's Executive Order 202-1,
13 and its updates, and to mitigate the spread of Covid-19,
14 all public meetings will be held virtually and via
15 teleconference which will later be transcribed. The
16 public will have the ability to view the transcript which
17 will be posted on HCR's website, for the Office of Rent
18 Administration under Regulatory Information - Notice of
19 Public Hearing Information. We have a Spanish Translator
20 available. So if anyone needs the service to translate
21 from Spanish to English please let us know when
22 scheduling your time slot or if you have already
23 registered and are waiting for your time, please use the
24 raise hand option in Zoom.

25 At this time, I would like to introduce co-workers.

1 Assistant Commissioner/Bureau Chief Anthony Tatano,
2 Deputy Bureau Chief April Gray-Huertas, Senior Advisor
3 Michael Berrios, and Special Counsel to the Office of
4 Rent Administration Cherell Beddard.

5 As many of you know, ORA is responsible for
6 administering rent regulations affecting tenants in New
7 York City, Westchester, Nassau, and Rockland County, and
8 we continue to work diligently to implement the most
9 wide-ranging changes to the laws since their inception in
10 the 1940s. On June 14th, Governor Cuomo signed the
11 Housing Stability and Tenant Protection Act, which
12 contained numerous changes to the law, affecting both
13 tenants and homes. This hearing is part of the changes
14 to that law. This virtual public hearing is being held
15 to give tenants and owners and their representatives and
16 other interested parties an opportunity to express their
17 opinions at HCR's proposed amendments to the New York
18 City Rent Stabilization Code, and the New York City rent
19 and eviction regulations, specifically Sections 2522.11
20 of the Rent Stabilization Code, Section 2502.10 of the
21 Tenant Protection Regulations, Section 2102.11 of the
22 State Rent and Eviction Regulations, and Section 2208.28
23 of the New York City Rent and Eviction Regulations.
24 These regulations establish a reasonable cost schedule
25 for major capital improvements and surrounding procedures

1 for its implementation.

2 Now, before I begin, I've got to do just a little
3 bit of housekeeping, and then I'll describe the rules
4 which we'll follow as we listen to your testimony.

5 First, HCR's Office of Rent Administrations, bureau, and
6 district rental offices have new procedures for office
7 visits. Service will only be provided to visitors who
8 make an appointment. Appointments must be scheduled at
9 least one day in advance and no more than two weeks in
10 advance. The local office has many counselors who will
11 be available to answer any questions that you may have.

12 Second, as we previously stated, the subject of this
13 hearing is to take public comment on the schedule for
14 reasonable costs to major capital improvements, so please
15 limit your remarks today to this topic only.

16 More importantly, as the purpose of today's hearing
17 is to obtain comments from you, the public, please
18 remember that ORA staff will not be able to answer any
19 questions or engage in any discussion about the schedule
20 for the reasonable costs to major capital improvements or
21 any other changes to the law. Anyone who wishes to speak
22 today and is not currently registered should immediately
23 contact, by email, Michael Berrios at
24 michael.berrios@hcr.ny.gov, and it's Michael,
25 M-I-C-H-A-E-L, dot Berrios at hcr.ny.gov.

1 Please make sure that you provide your name, your
2 contact number, and affiliation. You'll be assigned a
3 time to speak on a first-come-first-serve basis, and
4 again, I'm going to stress this: If anyone needs
5 translation services, please let us know by raising your
6 hand in the Zoom option. If you're registered, please
7 wait until your name is called and you'll be unmuted to
8 speak. If you have not previously requested or received
9 a copy of documents related to the search schedule for
10 reasonable costs for major capital improvements, you may
11 download a copy, free, from our website. Please visit
12 hcr.ny.gov/regulatory-information. If you have written
13 testimony, it can be read into the record.

14 Anyone who does not want to speak at this virtual
15 hearing is welcome to submit a copy of their written
16 comments and it will be accepted. Written comments can
17 be mailed to Michael Berrios at NY Homes and Community
18 Renewal, Office of Rent Administration, 9231 Union Hall,
19 Sixth Floor, Jamaica, New York, or by email at
20 costschedule@hcr.ny.gov. Again, if you want to submit
21 written comments, you can either mail them to Michael
22 Berrios at 9231 Union Hall Street, Sixth Floor, Jamaica,
23 New York 11433, or you can email them to
24 costschedule@hcr.ny.gov. Comments should be received no
25 later than the close of business on September 16th; that

1 is, a week from today or five business days.

2 Now, today, we'll be hearing testimony in two
3 sessions. The morning session will run from 10 until
4 approximately 12:30, and then we'll break for lunch, and
5 then the afternoon session will run from 2 o'clock to
6 4:30. We have a full agenda of speakers, and I'd like to
7 get started right now to give everyone a chance to speak.
8 Again, we are limiting those comments to five minutes per
9 person based on the number of speakers we have pre-
10 registered and to give everyone who has not registered a
11 chance to testify. Anyone wishing to testify will be
12 given an opportunity to do so. I urge you to speak
13 slowly and clearly as everything you say will be
14 transcribed.

15 So what I'm going to do now is I'm actually going to
16 turn this over to Eliseo Tenorio, our translator, who
17 will speak, and then I'm going to bring up the first
18 speaker. Thank you.

19 MR. ELISEO TENORIO: (Spanish).

20 MR. GREGORY ROGERS: Hi, I'm Greg. In order to
21 understand how we got here today, we must closely examine
22 the abuses of the Rent Stabilization Codes in the MCI
23 provision. As I understand it, the intent of this
24 specific code allows for landlords to increase stabilized
25 rents in order to maintain buildings in which rent rolls

1 aren't substantial enough to cover large capital
2 improvements. While on the surface, this code appears
3 reasonable and at times even necessary in order to ensure
4 the safety and habitability of buildings, this MCI
5 loophole, as it became known, was often used to harass
6 tenants through unnecessary cosmetic gut renovations.
7 The MCI provision ultimately permeated landlords to
8 artificially increase stabilized rent rolls and, worse
9 yet, evict tenants through unaffordability.

10 I understand and respect the viewpoints of
11 legitimate rent-stabilized building owners who want to
12 safely maintain their properties for the benefit of their
13 tenants. If a landlord has an entire building of rent-
14 stabilized tenants and that tenant rent roll doesn't
15 produce a lot of net income, it becomes difficult for
16 those landlords to maintain their buildings since the
17 buildings' upkeep costs, unlike their rents, are not
18 stabilized. There should exist a legal instrument that
19 allows for reimbursement for the replacement of unfixable
20 roofs, boilers, and elevators in those types of
21 buildings, and it wouldn't be entirely unreasonable for
22 the rent-stabilized tenants to temporarily share in a
23 portion of those improvement expenses over a period of
24 their rents.

25 However, the MCI passed through rent-increased

1 provision was regularly invoked for other nefarious
2 purposes. Landlords regularly use the MCI provision to
3 create more luxurious conversions of their buildings as
4 neighborhoods evolve to support those increased grants.
5 In passing along MCI increases to the buildings' rent-
6 stabilized tenants, landlords were often overstepping the
7 intent of the MCI provision and essentially double-
8 dipping in rent collections. Not only did the landlords
9 collect increased rents of stabilized tenants, but they
10 were also able to create an entirely new revenue stream
11 through higher end, newer apartments, and this is just
12 not the intent of the MCI provision.

13 Simply put, the reason a rent-stabilized building
14 landlord applies for an MCI increase should only be
15 because they can't afford to maintain the building filled
16 with rent-stabilized tenants. The MCI provision should
17 not exist so that rent-stabilized tenants can pay for the
18 landlord to collect higher rents from newer luxury
19 tenants in their building. The Housing Stability and
20 Tenant Protection Act from 2019 provides fair and
21 reasonable fixes to some of these abuses. For example,
22 requiring buildings to have at least thirty-five percent
23 rent-stabilized tenants to qualify for an MCI increase
24 better accommodates building owners who offer building
25 services to both rent-stabilized and fair-market tenants.

1 This new law attempts to prevent landlords with fewer
2 than thirty-five percent rent-stabilized tenants from
3 applying for an MCI increase, an act that previously
4 could financially challenge rent-stabilized tenants by
5 substantially increasing their rents.

6 Let's remember, there is a legislative fix to these
7 abuses. That legislative fix, the Housing Stability and
8 Tenant Protection Act from 2019, should directly apply to
9 all the tenants who were the reason and cause for the
10 law's very existence. The cost of converting a rent-
11 stabilized building into a luxury building shouldn't be
12 passed along to the rent-stabilized tenants through the
13 MCI provision. I am respectfully asking the DHCR to
14 apply the proposed schedule for reasonable costs for
15 major capital improvements as well as the entirety of the
16 Housing Stability and Tenant Protection Act from 2019
17 retroactively to all pending MCI applications as well as
18 all pending MCI petitions for administrative review in
19 accordance with the New York State code rules and
20 regulations, Section 2529.10, pending PAR proceeding.

21 I also request that the DHCR issue official guidance
22 for those households awaiting an MCI increase, as well as
23 those who await a par for a previously issued MCI
24 increase. Clarity with respect to how the laws and
25 changes apply depending MCIs and PARs would help bring

1 the rent stabilization code's intended stability to New
2 York households. The DHCR should also consider a
3 lookback period for non-PAR tenants who fell victim to
4 the abuses of landlords through the MCI rent increase
5 division and who were unsophisticated enough or unable to
6 file for a PAR. All of these tenants and, consequently,
7 their communities at large hang on the balance of your
8 decision. Thank you for your time and consideration.

9 MR. PASCAL: Thank you, Mr. Rogers. I appreciate
10 you. Our next scheduled speaker is Lewis Finkel from the
11 Professional Construction Services. Can someone unmute
12 Mr. Finkel?

13 MR. LEWIS FINKEL: Good morning.

14 MR. PASCAL: Good morning.

15 MR. FINKEL: Hi. My name is Lewis Finkel. I want
16 to thank you for allowing me to speak about the proposed
17 reasonable cost schedule. My company, Professional
18 Construction Services, has been in business for over
19 thirty years serving municipalities, architects,
20 engineers, and facilities' departments with their
21 construction, estimating, and requirements. I'm a
22 certified professional estimator with fifty years in the
23 design and construction industry. I've been an expert
24 witness on legal cases ranging from commercial to
25 residential disputes.

1 I've taught construction estimating for over thirty
2 years at local community colleges and for over the last
3 ten years in a bachelor's degree construction management
4 program at Central Connecticut State University. I've
5 served as national president of both the American Society
6 of Professional Estimators and the Consulting Estimator's
7 Round Table. I'm what some call a displaced New Yorker,
8 having grown up in Brooklyn and Staten Island, then
9 graduating from Brooklyn Tech. My first job in
10 construction was in Manhattan, doing scheduling, site
11 supervision, layout, and estimating on a high rise
12 downtown.

13 I've estimated many projects in the tristate area,
14 including the original budgeting for the Pathmark at
15 125th Street, had numerous multifamily housing projects
16 from luxury condominiums to affordable public housing.
17 The Stuyvesant Town-Peter Cooper Village Tenants
18 Association has retained me to analyze the reasonable
19 cost schedule to see whether the costs were fair and
20 reasonable. I reviewed all the items in the reasonable
21 cost schedules. Some did not have enough information to
22 evaluate and most appeared to be inflated by an average
23 of over twenty percent. Reasonable cost schedules should
24 be rejected in its current form. Let me explain.

25 A one-size-fits-all theory does not work. There is

1 significant variations in costs depending on the actual
2 work required. They can be wide fluctuations in the
3 dollars depending on the quantities involved and the
4 specifications. An example would be the electrical
5 rewiring of a unit. Since units vary in size, the amount
6 of money needed to rewire a studio apartment would be
7 substantially less than rewiring a five-bedroom
8 apartment. Just think about how many switches and
9 outlets there are in each room of an apartment, yet the
10 schedule has one number for the rewiring of a unit with
11 no allowance for size of apartment. If this schedule is
12 planned for use in the entire state of New York, the
13 numbers just do not work. Since labor is always a
14 significant portion of any project, the labor rates
15 throughout the state very greatly.

16 As an example, a non-union carpenter in Manhattan
17 might have an hourly rate \$83.58 including additions for
18 workman's compensation, Social Security, et cetera, but
19 might be only \$43.47 in Oswego County. If the trades
20 person were a union worker, the Manhattan rate might be
21 \$139.45, and the Oswego rate might be 63.38. Note the
22 Manhattan rate is over double the Oswego rate. It
23 appears that the unit prices in the schedule are based on
24 union or prevailing labor rates in Manhattan, while much
25 of the work on unregulated housing is completed by non-

1 union trades people according to the tenants association.

2 In completing the analysis, labor rates were
3 established for most of the pertinent trades that might
4 be performing the work involved. The general theory in
5 developing the selling rate for the non-union trades was
6 that the person would be netting the same amount of money
7 as a union trades person. The biggest difference in
8 union versus non-union would be that the non-union trades
9 people would not be subject to the dollars per hour that
10 would be sent to the union hall for fringes. Therefore,
11 in evaluating the various items, material, and equipment
12 would be about the same dollars as on a union project.
13 However, the labor would be less expensive.

14 To give some examples, see how the request for
15 trades people in Manhattan, a brick layer. Union would
16 be \$143; non-union, \$109.19; and the union cost is about
17 thirty percent more. An electrician, \$153.13 for union.
18 Non-union would be \$84.48. Union cost is eighty-five
19 percent more. Note that the union rates include the
20 hourly fringes going to the union hall for the brick
21 layer of \$21.51, while for the electrician, it's
22 calculated at 76.725 percent of the hourly rate plus
23 \$16.25 or \$59.22 per hour.

24 There are several items that have dollars per unit
25 without an appropriate description of the work actually

1 involved. Waterproofing, what type of material? In
2 heating systems, you see asbestos on pipes, on boiler
3 breaching, or somewhere else. Bottom line, based on the
4 above, the reasonable cost schedule should be rejected
5 and the process restarted.

6 Thank you for allowing me to represent my point of
7 view. Please consider it for your deliberations. I know
8 you have a long day ahead of you. Thank you.

9 MR. PASCAL: Thank you, Mr. Finkel. I appreciate
10 you.

11 Our next scheduled speaker is Tim Foley, the
12 executive director of the Building & Realty -- excuse
13 me, Building & Realty Institute of Westchester. Thank
14 you.

15 MR. TIM FOLEY: Good morning. As mentioned, I'm Tim
16 Foley, and I'm the executive director of the Building &
17 Realty Institute of Westchester in the mid-Hudson region.
18 We thank you very much for the opportunity to offer some
19 commentary and feedback on the schedule of reasonable
20 cost for MCIs.

21 It's worth remembering that the MCI program has been
22 a critical part in ensuring that rent stabilization works
23 for everyone, landlords and tenants alike, by providing
24 an incentive program to encourage more than just regular
25 wear and tear, maintenance, and repair on rent-stabilized

1 apartments and buildings, but to truly invest in the
2 upkeep of these properties, there are 34,221 ETPA units
3 spread across 1,773 buildings in Westchester County.

4 Now, well over a third of those buildings were built
5 before the second world war. These buildings
6 periodically require the usual major repairs of any
7 building, boilers, entrance ways, loops. They every so
8 often require electrical upgrades. They are particularly
9 vulnerable to energy efficiencies which must be corrected
10 at a time when Westchester is facing the dual energy
11 crunch of the Con Edison National Gas moratorium and the
12 closure of Indian Point. Finally, Westchester, like so
13 many other communities, is struggling with an acute
14 housing shortage, and it's trying to find ways to allow
15 seniors through age and place and present more housing
16 options for those with disabilities.

17 Seen in this light, items like elevator
18 modernizations seem less like nice-to-haves and more like
19 need-to-haves, particularly if the goal is to not further
20 exacerbate the differences between rent-stabilized and
21 market-rate apartments.

22 When the Housing Stability and Tenant Protection Act
23 changed both the energization rate and the annual cap on
24 rent increases, it threatened to upend many of these
25 essentials. Several of our landlord members froze their

1 planned improvements until they felt that they could
2 understand the true fiscal implications in going ahead
3 with the project. Others reported newfound difficulty
4 securing the loans and lines of credit necessary to
5 commence their projects as major players like Signature
6 Bank were prompted by the uncertainty over how to
7 properly value rent-stabilized multifamily buildings and
8 decided to cut back. In saying all of this, I
9 acknowledge that these problems with the HSTPA law are
10 not problems of your creation, but nevertheless, they are
11 problems to which apartment owners will need all the help
12 we can get to reestablish a sense of confidence that at
13 some point we can get this upended market to make sense
14 again.

15 It is in that spirit that I want to express
16 appreciation and indeed some relief that so many of the
17 cost estimates provided in this schedule appear to be
18 reasonable indeed. It is not guaranteed that that would
19 have been the outcome. Many of these numbers are within
20 the range of what our builders would expect to charge and
21 our landlords and property managing agents might expect
22 to pay, but I did want to highlight two areas of concern
23 with the schedule as presented.

24 The first, as mentioned, is that the schedule does
25 not always adequately take into account the variation of

1 buildings and units in its estimates. For example, the
2 cost estimate for elevator modernization is likely
3 workable for a building of five stories or fewer that is
4 already in relatively fairly good condition but with the,
5 perhaps, unworkable or taller buildings or those in worse
6 shape. Similarly, the per-dwelling cost for rewiring and
7 electrical upgrading would work adequately for a studio
8 or a one-bedroom apartment but, perhaps, not for units
9 larger than that.

10 The second concern is we are very concerned that
11 labor costs in our area specific to Westchester County
12 and much of New York will continue to be on an upwards
13 trajectory that may not keep pace with the schedule
14 before us. Some of this is driven by a well-documented
15 labor shortage among construction and contract --
16 contractors. Some of it is driven by external factors,
17 such as the continued roiling of insurance markets as
18 more carriers have elected to drop coverage in New York
19 rather than keep up with the cost driving effects of the
20 scaffold law. In addition, HSTPA requires a licensed
21 architect or engineer to consult on many of these
22 projects, a requirement that could be cost prohibited in
23 small buildings, which some of these cost estimates
24 couldn't possibly recoup over time.

25 So therefore, we urge you to keep a watchful eye on

1 escalating labor costs, and you consider adjusting the
2 cost schedules accordingly, particularly in high labor
3 markets like the greater New York City area and
4 Westchester County. Thank you.

5 MR. PASCAL: Thank you, Mr. Foley.

6 Next, we have Cristina Jeffers from the Catholic
7 Migration Services. Thank you.

8 MS. CRISTINA JEFFERS: Yeah?

9 MR. PASCAL: Ms. Jeffers?

10 MS. JEFFERS: Oh, yes. Hi.

11 MR. PASCAL: There you go. All right.

12 MS. JEFFERS: I have a couple of (indiscernible).

13 Okay. Hi.

14 Good morning, everyone. My name is Cristina
15 Jeffers. I'm a tenant of 9425 57 Avenue in Elmhurst,
16 Queens. My landlord is Zara Realty. I speak on behalf
17 of the sixty families in my tenant association, and also
18 represent the Zara Tenant Coalition, which includes
19 hundreds of tenants from many of the buildings Zara owns.

20 Today, I testify against the cost of program -- of
21 the program proceeded by DHCR, and I have many reasons.
22 My landlord, Zara Realty, is one of the largest landlords
23 in Queens. They own more than forty buildings. We are
24 many of their tenants. From (indiscernible) abusing
25 tactics and harassment.

1 In March 2019, the New York attorney general filed a
2 lawsuit against Zara for abuse and surcharges against
3 them. Zara hold my building in 2018, immediately began
4 aggressive construction work. At the end of 2019, Zara
5 request two MCIs, separately by nearly 5.5 million. One
6 was a new loft installation and another MCI for pointing
7 and waterproofing. Between the two MCIs, we are facing
8 an increase of 200 to 400 per month. For most of the
9 working class immigrant families in our neighborhood,
10 this is like eviction notice.

11 I want to talk a little bit about the MCI
12 (indiscernible). I live in the top floor of my building.
13 Since Zara started working on the roof in 2018, I started
14 to have very heavy leaks from the roof every time it
15 rains a lot, and even after they finished installation of
16 the roof in 2019, the leaks continue happening. At first
17 (indiscernible) terribly -- they just did a terribly
18 patchwork without inspect. The leaks return. Suddenly,
19 it's more patchwork, and the leaks repeat. To this day,
20 they have not been able to fix the leaks, and there are
21 at least six more tenants that has the same problem,
22 and -- and furthermore, the reason is clear: They did
23 not install a new roof correctly. We file this against
24 the MCIs, but the DHCR hasn't even inspected them.

25 Now, let's talk about the costs. According to the

1 MCI requirements, Zara was (indiscernible) more than \$18
2 for the square foot and the roof. This amount is
3 inflated related to the industry standards, even more
4 inflated than other MCIs for the other side of buildings.
5 When the cost is between \$11.75 and \$13.50 for the square
6 foot, same company, (indiscernible), same time of -- same
7 type of roof, all within two years, and this application,
8 Zara doesn't even provide full -- full contractor to
9 account for every dollar, and even -- and even we brought
10 these to the DHCR, but DHCR doesn't care. Zara tell the
11 DOB that they were cause a certain amount, and then they
12 asked DHCR for more, more in the application. That
13 shouldn't be conceded (indiscernible). They -- but DHCR
14 says they don't (indiscernible). In fact, Zara works
15 with a small group of contractors who appear to have
16 close relation with -- with Zara, including financial
17 ties and mortgages. There are even relatives and Zara
18 employees who have direct ties to the contractors. Zara
19 is not telling the truth about any of this, and it
20 appears which definitely is a fraud, and -- and we -- and
21 we mention it, but the DHCR doesn't care.

22 Now, DHCR plans to make things even easier for
23 homeowners like Zara to take advantage of the system.
24 For example, the proper -- the -- the proposed cost
25 schedule for roof is for \$88 for the square foot. That

1 is \$20 more than the cost already inflated by -- by
2 owners like Zara. That is outrageous, but suddenly,
3 there is more to say. DHCR plans to throw these costs
4 especially into a (indiscernible), which means they can
5 charge the cost schedule again, (indiscernible) it, and
6 not even have to go through the public relation
7 proceedings to do so. This rule violated the 2019 law,
8 no -- in no mediation. They didn't even bother to
9 consult nonprofit developers, so DHCR is working the same
10 way shady as landlords like Zara, and they contract --
11 doing everything behind the back of the tenants, charging
12 us exorbitant costs -- costs, and planning on charging so
13 much money that we don't have.

14 We will not have this. We have fighting hard to
15 begin improving housing laws in 2019, and DHCR must obey
16 the law. They weigh and -- they -- they weigh and
17 design -- the -- the law is designed to help and protect
18 the tenants, and -- and protect from landlords who abuse
19 the tenants. DHCR, do the right thing. Get a new cost
20 schedule proposal with a more open and transparent
21 proceedings that includes nonprofit developers and
22 increased tenant engagement. Keep that process open to
23 the tenant now and forever as request by law. Do not
24 make the cost programs (indiscernible), and improve the
25 (indiscernible) relation properly including inspections,

1 suspend ICMS, then MCIs request and stop (indiscernible)
2 charges when they are then just for infraction.

3 Investigate fraud and (indiscernible) flawed policies.

4 Thank you.

5 MR. PASCAL: Thank you, Ms. Jeffers. We appreciate
6 it. Thank you.

7 Our next scheduled speaker is State Senator Gustavo
8 Rivera, who is on the attendee list. Can we move him?

9 MR. GUSTAVO RIVERA: I just got turned (audio
10 malfunction).

11 MR. PASCAL: There you go. Welcome, Senator. Good
12 morning. We can't hear you.

13 MR. RIVERA: Now, good morning.

14 MR. PASCAL: Now, we go.

15 MR. RIVERA: Let me know -- let me know when I'm
16 good and I'll begin.

17 MR. PASCAL: You're good.

18 MR. RIVERA: All right. Good morning, everyone. My
19 name is Gustavo Rivera and I am state senator for the
20 33rd District in the Bronx, and here I am today
21 testifying on behalf of my constituents on the 33rd who
22 live in rent-regulated units across the West Bronx but
23 also in solidarity with every rent-regulated tenant
24 across our state.

25 Now, rising rents continue to threaten the stability

1 and the dignity of tenants in my district and across New
2 York. New York State homes and community renewals
3 propose rules, an operational bulletin that we're talking
4 about today, regarding a reasonable cost schedule for
5 work related to major capital improvement or MCIs are
6 deeply, deeply flawed.

7 Now, last year's historic rent regulations sought to
8 protect tenants and preserve affordable housing in
9 particular by working to end the rampant abuse of the MCI
10 program by unscrupulous landlords. The proposal before
11 us does not align with the intent of those new laws and
12 instead would create ways to avoid them, and I'll
13 certainly explain.

14 First, I say that HCR should reject the proposed
15 reasonable costs schedule and go back to the drawing
16 board, flanked by not-for-profit housing developers and
17 tenants who were excluded from this proposal's
18 development. Rules on the schedule are required by
19 law, so it should be part of the rent stabilization code
20 to ensure enforcement of these standards and guarantee
21 fair MCI rent increases as intended by the law, not an
22 operational bulletin that can be amended without notice
23 and outside of the public rule-making process.

24 I would say that I find it disturbing that this
25 schedule includes costs of projects that should not meet

1 the MCI eligibility requirements. The schedule should
2 make clear that repairs and maintenance -- and we've had
3 this conversation going back -- all the way back to last
4 year -- that repairs and maintenance are not eligible
5 MCIs, but by including skylight repair or brackets for
6 air conditioners, some property owners may expect regular
7 maintenance projects that do not improve the building to
8 be approved as MCIs. Similarly, window guard
9 installations required by law to safeguard small children
10 near windows and smoke detectors, also required by law
11 and lifesaving at that, should not warrant an MCI and
12 subsequent rent increases.

13 When creating this reasonable cost schedule, HCR
14 consulted with other parties and used information from
15 them to create this schedule, but I'll state for the
16 record that, as a matter of transparency, the materials
17 used to justify these costs should be made available to
18 the public and certainly to the legislature as well.

19 Finally, offering a waiver that allows property
20 owners and managers to avoid the law is absolutely
21 outrageous and should be discarded outright. The law
22 states that HCR should create a reasonable cost schedule
23 and set a ceiling what can be -- for what can be
24 recovered through a temporary MCI. The waiver blatantly
25 disregards this -- this -- the legislature's intent and

1 should not be allowed into HCR's proposed rules and
2 regulations.

3 Last year during the public hearings that helped
4 craft the laws that are currently in place, I warned
5 against landlords who bemoaned the financial challenges
6 of property management. As of the historic Housing
7 Stability and Tenant Protection Act of 2019 dictates in
8 name and in letter of the law, our foremost
9 responsibility as a state must be to New Yorkers who are
10 in need, not the profit margins that landlords have come
11 to expect. I'll remind everyone that, as many of us made
12 clear during the debate on that historic piece of
13 legislation, the main purpose of it was to end the
14 perverse incentives that made affordable housing a
15 speculative investment, and now, let's not forget that we
16 find ourselves in a global pandemic and it has only
17 worsened the situation that was already such a daily
18 struggle for so many of my constituents and so many other
19 New Yorkers across the state.

20 So now even more tenants are paying more than half
21 of their income towards rent and are struggling to afford
22 their homes while their incomes remain stagnant and
23 unemployment skyrockets. Now, tenants have experienced
24 an MCI, have witnessed their landlords shrug and neglect
25 necessary repairs and maintenance but enthusiastically

1 design frivolous MCI projects in order to increase rent
2 and maximize profits. In October of 2017, I joined the
3 Bronx No More MCIs coalition to meet with HCR's executive
4 team.

5 I know you've been at many of these meetings
6 yourself, Woody, including Commissioner RuthAnne
7 Visnauskas.

8 And there, I'll remind you all, there was a tenant -
9 - his name was Omar (phonetic) -- who spoke about the
10 upsetting experience involving an MCI, detailing about
11 how his building that had over 280 violations for fifty-
12 three apartments got an MCI application approved. In
13 another case, HCR granted tenants at another building a
14 permanent 400- to \$1,200-per-month rent increase for a
15 cosmetic terracotta cladding which required a terracotta
16 rain screen system. The total for that MCI was \$56
17 million. I still cannot fathom how this multimillion
18 dollar investment in an unnecessarily lavish roof
19 replacement represents a justifiable improvement, and it
20 is offensive, frankly, that HCR's proposed rules would --
21 could allow a landlord to obtain a waiver for a project
22 like that one and completely disregard reasonable costs.
23 Now, in that case, the owner also claimed that the New
24 York City Department of Buildings, the project cost \$20
25 million, and that there was no rent-stabilized tenants

1 living there when obtaining the necessary permits.

2 The proposed rules we consider today would not
3 address such fraudulent actions or offer real mechanisms
4 to hold such property owners accountable by the agency
5 responsible for their oversight, you folks. Cost
6 ceilings as required by law without fraud prevention
7 mechanisms will create another perverse incentive. The
8 one that we were trying to eliminate before, this will
9 create a new one that will incentivize the owner's bad
10 landlords to hit a ceiling and maximize the resulting
11 rent increase.

12 Now, a simple and far more appropriate measure would
13 be a full moratorium on consideration of MCI applications
14 until HCR can meet its legal requirement to develop all
15 overdue regulations and administrative pros as required
16 by law. And as I finish here, I would repeat that it is
17 imperative that HCR reject these proposals, and we cannot
18 accept an administrative rollback on laws that lawmakers,
19 advocates, and tenants fought so hard to pass. So again,
20 I would encourage you to reject these proposals. Thank
21 you for your time.

22 MR. PASCAL: Thank you, Senator Rivera. Thank you.

23 Right now, we're going to take a brief break, and
24 then we'll come back in about ten minutes.

25 Thank you again, Senator Rivera. Be well, be safe.

1 (OFF THE RECORD)

2 (ON THE RECORD)

3 MR. PASCAL: Hello, everyone. I just wanted to let
4 you know that we are still going to be on break for a few
5 minutes. Our next scheduled speaker is going to start at
6 11:15. It is right now 11:03, so again, our next
7 scheduled speaker will start at 11:15 and we will resume
8 then.

9 Once again, this is the Office of Rent
10 Administrations, the virtual hearing scheduled for major
11 capital improvements. We'll start again at 11:15. Thank
12 you.

13 (OFF THE RECORD)

14 (ON THE RECORD)

15 MR. PASCAL: Good morning. Again, this is Woody
16 Pascal from the Office of Rent Administration, and this
17 is our virtual hearing for the schedule for reasonable
18 costs for major capital improvements. I see our next
19 speaker is online.

20 Seth Miller from Collins, Dobkin & Miller, thank
21 you.

22 MR. SETH MILLER: Thank you, Mr. Pascal.

23 And thank you, ladies and gentlemen. I appreciate
24 the opportunity to weigh in on this first of several sets
25 of regulations that the HSTPA has required the DHCR to

1 promulgate. The -- my firm represents tenants -- some of
2 you know us -- large tenant associations as well as small
3 tenant associations, and I was frankly a little taken
4 aback by the content of the operational bulletin and
5 regulations, because I was expecting more from the DHCR
6 than what we got. As I see it, the HSTPA required with
7 respect to MCIs, regulations on five topics.

8 They require -- it required a regulation to
9 establish a schedule of reasonable costs for major
10 capital improvements, and it required -- and I'm going to
11 quote the statute, that the schedule of reasonable costs
12 be, quote, based on the type of improvement and its rate
13 of depreciation. The statute also required licensed
14 contractors, required that there be no common ownership
15 between the owner and the contractor, and required that
16 violations be removed off record. So what we have here
17 is a regulation that purports to set out the reasonable
18 cost of some, but not all MCIs, but does not create what
19 the legislature has mandated, which is an exhaustive list
20 of all of the MCIs for which a rent increase is
21 available.

22 Now, I understand from practicing MCI law for over
23 twenty years that it's very hard to get out of the
24 intellectual and habitual box that you might be in at the
25 division of housing. You've done things in a

1 professional way for all of these years; you're used to
2 the idea that, if a landlord does something for the
3 building and it benefits the whole building, it could
4 qualify for an MCI even if nobody's ever done that thing
5 before. But that's not what the HSTPA says. The HSTPA
6 requires that the DHCR promulgate an exhaustive list, and
7 requires that, if work done in a building is not on that
8 list, it does not qualify for a rent increase. So the
9 principle flaw of this set of regulations and -- and the
10 operational bulletin is that it doesn't pretend to be
11 exhausted. In fact, it sets up what I regard as an
12 illegal waiver procedure that is geared precisely for,
13 among other circumstances, the circumstance where the
14 landlord thinks that they came up with some new and
15 creative improvement to a building that's not on the
16 list.

17 The legislature said, if it's not on the list, it
18 doesn't get a rent increase, and here, DHCR is inviting
19 landlords to apply for an illegal way of rent so that
20 they can get a rent increase for items not on the list.
21 That's a problem. The -- the regulation and the -- and
22 the cost schedule is not a model of transparency. While
23 we have the bottom line numbers that DHCR's contractor
24 came out with, we don't have any of the underlying data,
25 and that is a serious, serious problem, because it goes

1 to the heart of what the agency means by reasonable cost
2 and what the legislature means by reasonable cost, and if
3 those people in the public like me are going to be
4 satisfied with what the DHCR does and DHCR's going to
5 avoid Article 78 Proceedings by tenants and by landlords,
6 they've got to be clear by what they mean by reasonable
7 cost.

8 So we have to know what part of the industry was
9 surveyed, whose data was included in the survey, what
10 types of buildings and where they're located. Now, the
11 DHCR's proposal -- it's not really a proposal because
12 it's been implemented, but the operational bulletin seems
13 to suggest that the meaning of reasonable cost is that,
14 if it's not obvious that costs are being padded, it's
15 reasonable, but that's not what the legislature meant.
16 What the legislature meant is that in this small and
17 ever-shrinking universe of regulated housing, what it
18 ought to take for a diligent landlord to improve his or
19 her building, the amount of money that ought to be spent
20 should be the amount that a landlord gets as a ceiling
21 for -- for that improvement.

22 So I would argue, and -- and I think that the
23 legislative language and legislative history supports
24 this, that reasonable cost requires an assessment of a
25 closed universe where we take data only for the cost of

1 limited improvements that are on a -- a limited schedule,
2 and you assess those costs only in regulated buildings.
3 If you're looking at the costs of painting or a roof or a
4 vestibule on Park Avenue in a luxury building, then
5 you're doing it wrong. Those items should not be
6 included in the average. DHCR has not disclosed its
7 underlying data. It's available by (indiscernible), I
8 presume. That's sort of a backward way of doing it
9 because you're requiring people to get adversarial on the
10 process that should start by being transparent. These --
11 the data ought -- ought to already be open. But if that
12 data is not limited to regulated housing, then the
13 resulting so-called reasonable cost is going to be -- is
14 going to be basically illegal.

15 Now, one of my clients, the Stuyvesant Town-Peter
16 Cooper and Tenants Association, commissioned an expert
17 to -- to assess the reasonable costs schedule. They're
18 going to be testifying, unless they already have. The
19 costs that their experts found were lower than the DHCR's
20 cost. He basically found the DHCR's reasonable cost
21 schedules 150 to 200 percent inflated, and that's a
22 problem.

23 The basic idea here is to allow increases that are
24 of a nature that they're sort of expected of a
25 professional landlord and disallow excessive increases,

1 not excessive when it's surprising how much they paid for
2 something and it's obvious that they paid too much, but
3 excessive when it's beyond what a reasonable landlord
4 could have done the work for given that this is a
5 program, the rent stabilization, that's supposed to
6 regulate the market and keep housing -- housing costs
7 stable.

8 Now, I -- some of the other tenant-oriented speakers
9 are going to be talking about this too, but I briefly
10 want to touch on the fact that this waiver procedure
11 is -- is illegal, basically, for the reason that I said
12 before. You can't have the -- you can't give landlords
13 the opportunity to get around the cost schedule when the
14 legislature said there's going to be a cost schedule, and
15 you can't give landlords the opportunity to get around
16 the limited list that's supposed to be an exclusive list
17 of MCIs when the legislature said the only available MCIs
18 are going to be on a list.

19 What's very revealing about that waiver process is
20 there's nothing in it that says that the tenants will
21 have an opportunity to be heard. I put it to you: Why
22 is that? Why would you not create a system where the
23 tenants have an opportunity to be heard? And we see that
24 over and over again with these -- these regulations. You
25 talk about doing annual surveys. There's nothing in the

1 regulations that talks about how the public, including
2 the tenants, will have an opportunity to be heard before
3 that annual survey is done, so you're basically buying
4 annual lawsuits because the process is closed and not
5 transparent.

6 I would urge the agency to take back the operational
7 bulletin and start from scratch, because you did it
8 without implementing the command from the legislature
9 that there be a limited list of MCIs. I think what you
10 really ought to be doing is starting with a limited list
11 of MCIs, telling landlords that they can only get what's
12 on that -- that list, opening it up for public comment as
13 we're doing now, and asking the landlord bar and the
14 landlord community to add anything to the list now that
15 they might want to have on that list. But once that
16 process is closed, that's it, that's the list, and then
17 you do your reasonable costs schedule with open data
18 where the public can see your data, where we can submit
19 our data, where the landlord community can submit its
20 data, and we can hash it out and then have the DHCR come
21 up with its cost schedule.

22 The closed emergency way that you've done it is
23 really just going to open this whole process up to
24 controversy. And that concludes my remarks. Thank you
25 very much.

1 MR. PASCAL: Thank you, Mr. Miller. Thank you very
2 much.

3 Is our next speaker available? There he is.

4 Welcome, State Senator Brian Kavanaugh. How are
5 you?

6 MR. BRIAN KAVANAUGH: Very well, thank you. Sorry,
7 I wasn't sure -- I wasn't sure I was in fact the next
8 speaker, but great to be here. So should I begin?

9 MR. PASCAL: Yes, please. Thank you.

10 MR. KAVANAUGH: Okay. Yeah. Thank you very much.

11 Good morning, and thank you, everybody, for the
12 opportunity to speak in today's hearing. I'm State
13 Senator Brian Kavanaugh. I represent lower Manhattan and
14 parts of Brooklyn, and I share the senate housing
15 committee, and I led the senate's efforts to negotiate
16 and enact the HSTPA, a portion of which is the subject of
17 today's hearing.

18 I want to begin by thanking, you know, Commissioner
19 RuthAnne Visnauskas and the dedicated staff of DHCR for
20 hosting this hearing today, and for, you know, all of
21 your work to implement the HSTPA over the course of more
22 than a year now, and of course, for having today's
23 hearing about the -- about bulletin 2020-1 which sets
24 forth a reasonable cost schedule for major capital
25 improvements, which of course was issued pursuant to the

1 requirements of HSTPA and which is a critical part of the
2 implementation of that landmark statute.

3 As I'll -- I'll be sending some more -- some written
4 detailed remarks along with some of my colleagues,
5 including Senator Heylman, who I think will also be
6 testifying orally at today's hearing, but just let me
7 review a few of them briefly here for the record.

8 So in 2019, we passed HSTPA to begin addressing a
9 very longstanding housing crisis in part by closing
10 decades old loopholes that permitted deregulation and
11 displaced thousands -- hundreds of thousands of tenants
12 of apartments and fostered some destructive and sometimes
13 predatory behavior by some landlords. There were many
14 components of that, but one of the major components of
15 that was very rapid increases in rents that were fostered
16 by MCIs that were very frequently seemed to be beyond the
17 reasonable costs, and of course that created many
18 incentives for landlords to do work that may be
19 unnecessary simply for the benefit of -- of increasing
20 rents very rapidly.

21 So the MCI provisions -- and there were a variety of
22 them -- were intended to rein in those practices and have
23 a level playing field for tenants and diminish the kind
24 of economic harm that came from the loopholes. Through
25 the effective date of the HSTPA, you know, from that date

1 through the onset of COVID-19 when we put an eviction
2 moratorium in place, we saw a decline in the number of
3 eviction proceedings and evictions carried out and a
4 significant reduction in speculative purchases of rent-
5 stabilized multifamily buildings, so it appears that the
6 HSTPA, which is intended to be a powerful step toward,
7 again, leveling the playing field for tenants and
8 creating kind of a rational, regulated market, had been
9 working very effectively.

10 But its greatest potential can be achieved through
11 effective implementation of the various provisions, which
12 is ongoing, including the MCI cost provisions. So HCR
13 and everybody -- the commissioner (indiscernible) have
14 worked very hard already to achieve that, and I
15 appreciate your efforts and the openness of the
16 commissioner and HCR so far in meeting with us and many
17 other stakeholders on several occasions to discuss the
18 process, and of course, today's hearing is part of that.

19 We're all aware that COVID-19, the pandemic, really
20 has curtailed many of the activities at HCR. There's
21 been a shift of a lot of effort toward implementing our
22 emergency voucher program and, of course, to monitoring
23 the extraordinary challenge that we all face as thousands
24 of New Yorkers are struggling to pay their housing costs
25 and a growing risk of large-scale displacement that we're

1 all working very hard to prevent, but it's important to
2 recognize that, even in the midst of COVID-19, the
3 protections offered by HSTPA to millions of New Yorkers
4 are essential, perhaps even more so now in the midst of
5 the public health crisis.

6 So with regard to the operational bulletin, we've
7 heard concerns since it was issued by tenant
8 organizations, and some of my colleagues, and the
9 legislature, again, I think some of whom you'll hear
10 directly from today, that the proposed allowable costs
11 are excessive, that they exceed the costs that have been
12 actually approved in -- in prior cases, and that they,
13 based on some analysis, exceed what is reasonable and
14 necessary in today's market. I believe it's critical
15 that HCR be as transparent as possible as to how the
16 amounts presented in the schedule were determined.
17 Without disclosing that kind of analysis, it's going to
18 be very hard for people to assess claims. I assume we'll
19 get claims from landlords, and we've probably heard from
20 some today already that the costs are insufficient, and
21 tenants, of course, will claim in some cases and have
22 claimed in some cases that they're reasonable.

23 I don't want to put myself in the position of sort
24 of amateur cost estimator, but I think -- I would urge
25 HCR, again, to put out the analysis that leads to the

1 conclusions in this operational bulletin so they can be
2 assessed and so we can have confidence that, wherever we
3 land with these numbers, they are correct.

4 There are also significant questions about whether
5 some of the material on the bulletin is inconsistent with
6 current law or other HCR regulations. It includes items
7 that appear not to qualify as MCIs under current law,
8 such as pressure washing, which is an IRS depreciable
9 and, therefore, probably shouldn't qualify as an MCI.

10 There are other items that seem to contravene the
11 HSTPA directly, which states that -- this is a quote --
12 no increase shall be approved for group work done in
13 individual apartments that are otherwise not an
14 improvement to an entire building. This is -- of course,
15 was intended to address a longstanding practice where
16 numerous individual departments, that work would be
17 rolled up into one big MCI, but the operational bulletin
18 continues to include items that appear to be of that
19 nature, such as apartment doors and door locks and
20 electrical wiring and outlets and circuit breaker panels
21 inside apartments and a few other items. So many of --
22 perhaps these items would still qualify as individual
23 apartment permits, which of course is amend -- that --
24 those permits are amended in different ways, but they do
25 not appear to qualify as MCIs.

1 Additionally, several items appearing on the
2 proposed schedule contradict guidance in HCR factsheets
3 in other matters and also appear not to be appropriate as
4 MCIs or IAIs. These include air conditioner rackets,
5 which was the subject of a DHCR factsheet number 44;
6 window child guards, which existing factsheets set as
7 requiring a one-time \$10 surcharge, which of course is
8 not how MCIs work; and items like caulking, which are
9 general maintenance and probably shouldn't qualify as an
10 MCI or an IAI.

11 Finally, and this is I think perhaps the most
12 significant issue, and it was just mentioned by the
13 previous speaker, but the opportunity for a building
14 owner to obtain a waiver of the duty to comply with the
15 proposed schedule appears to contravene the HSTPA and be
16 beyond the scope of what is contemplated by HSTPA. The
17 bulletin quote here again contemplates, again, a waiver
18 of a building owner claims that costs are, quote,
19 necessary and appropriately priced higher than those
20 included in the schedule and when, quote, the use of the
21 schedule will cause an undue hardship and the use of
22 alternative procedures are appropriate to the interests
23 of the owner, the tenants, and the public.

24 I believe that the waiver provisions, again, are
25 inconsistent with the statutory requirements of HSTPA

1 which states that, quote, the schedule of reasonable
2 costs shall set a ceiling for what can be recovered
3 through a temporary major capital improvement increase
4 based on the type of improvement and its rate of
5 depreciation.

6 So that language was, you know -- it's drafted
7 carefully and is quite unambiguous. If a landlord
8 believes that the schedule is mistaken and that a cost
9 that it purports to be reasonable on the schedule is in
10 fact unreasonable, of course, they'd have the normal
11 routes to challenge the validity of an agency decision
12 with respect to the implementation of a statute,
13 including, you know, going to the courts or other --
14 other means. But again, HSTPA does not appear in any of
15 its provisions to contemplate a waiver process based on
16 hardship of meeting a reasonable cost schedule, so I
17 would urge you to reconsider the inclusion of waiver
18 provisions entirely.

19 Once again, I want to -- I want to end -- although
20 some of my comments today have been critical, I do want
21 to again commend you and, you know, Woody Pascal, of
22 course, who's hosting us today, and RuthAnne Visnauskas,
23 and everybody at HCR who've done a tremendous job of
24 implementing a very complicated new statute with huge
25 changes in the standards that landlords and tenants have

1 to live with, and also, obviously, the work that HCR has
2 to do in monitoring and enforcing the statute, and I look
3 forward to continuing to work with you to implement the
4 changes and ensure the reasonable schedule is aligned
5 with the letter and the intent of the HSTPA. Thank you
6 very much.

7 MR. PASCAL: Thank you, Senator. Have a great day.
8 Thank you.

9 MR. KAVANAUGH: You too. Thanks.

10 MR. PASCAL: Our next scheduled speaker is Susan
11 Steinberg, president of Stuyvesant Town-Peter Cooper
12 Village Tenants Association.

13 MS. SUSAN STEINBERG: Okay. Can you hear me?

14 MR. PASCAL: Yes, I can hear you, Susan. How are
15 you?

16 MS. STEINBERG: I'm good, thank you. Just a minute.
17 I want to start the video. Okay.

18 Good morning. I'm Susan Steinberg and I'm president
19 of the Stuyvesant Town-Peter Cooper Village Tenants
20 Association, representing 11,242 units of regulated
21 housing. I'm here today to testify as to why the June
22 2020 schedule of reasonable costs should be rejected and
23 reissued, but first I'm going to talk about what major
24 capital improvements means to me and my community.

25 On a monthly basis, I have nine current MCI charges

1 for my one-bedroom apartment, including, among other
2 things, elevators, intercom, electrical renovation,
3 security systems, water heater, window replacement, heat
4 exchanger, and roof replacement; and these total sixteen
5 percent of my rent, and the MCIs are still coming. We
6 have fifty (audio malfunction) outstanding PARs for fifty
7 MCIs.

8 While the new rent laws cap the MCIs to two percent
9 annually, two percent is still a significant amount,
10 particularly in the time of COVID when many tenants are
11 struggling to pay for the basics. In addition to my
12 individual testimony, our tenants association has
13 submitted testimony signed by more than 330 tenants, many
14 of whom issued comments, and one of those tenants
15 perfectly summarized the problems with the reasonable
16 cost schedule, and I quote, the DHCR has a moral
17 obligation to protect hardworking tenants by taking a
18 tougher stance against fraud, ways to abuse MCI
19 increases. MCI increases must be strictly limited to
20 truly long-term capital improvements, and the permissible
21 costs for such improvements must be limited to the truly
22 reasonable level. Landlords should not be able to
23 inflate rents by overpaying for capital improvements.
24 Moreover, landlords must not be allowed to get MCI
25 increases for replacing equipment that does not need

1 replacing or doing work that does not need to be done.

2 My association first became suspicious of the
3 reasonableness of the new costs schedule when we compared
4 what we paid for a sidewalk shed to the new maximum. For
5 645 East 14th Street, our landlord claimed to the
6 Department of Building an estimated cost of \$8,000 for a
7 heavy duty steel and wood sidewalk shed of 125 linear
8 feet. That works out to \$64 per linear foot. The new
9 RSC cap is \$190 per linear foot, which meant we would
10 have paid \$23,750, nearly four times more, for the same
11 shed. Seeing that, we retained a professional estimator,
12 Lewis Finkel, from whom you've heard earlier, to provide
13 an analysis of actual and reasonable costs in comparison
14 to yours. In nearly all instances, his costs were lower,
15 and these were with Manhattan labor rates.

16 In short, with the new higher costs, property owners
17 will be able to circumvent the two percent cap on
18 collectability and recoup some of what they believe they
19 lost as a result of the new HSTPA. At a pre-COVID face-
20 to-face meeting with DHCR, the DHCR attorney expressed
21 concern that a two percent annual cap on MCIs would not
22 allow landlords to get a decent or acceptable return on
23 their investment. The business of the DHCR is not to
24 ensure owner's profitability. It's to administer rent
25 regulations in a fair matter.

1 There are other issues besides costs, and I include
2 details in my written testimony but don't have time to
3 enumerate them here. Other testifiers will speak to
4 that. I just want to make a comment on the
5 unconscionable waivers and lack of transparency.

6 The waiver feature of the RCS pretty well ensures
7 that owners can apply for approval of just about any
8 costs they might not recoup normally. Why buy a Pinto if
9 you can get reimbursed for a Mercedes? It makes a
10 mockery of the two percent annual cap on collectability,
11 and non-transparency (indiscernible) the reasonable cost
12 schedule on an emergency basis without public comment,
13 the agency basically robbed the public of timely input.
14 In conclusion, the reasonable costs that are scheduled
15 June 16th, 2020, was anything but, will do real harm to
16 tenants and needs to be revised to be truly real and
17 truly reasonable. Thank you for listening.

18 MR. PASCAL: Thank you, Ms. Steinburg.

19 Our next scheduled speaker is Robin Budnetz, a
20 tenant leader with the Zara Tenants Coalition.

21 (Pause)

22 MR. PASCAL: Budnetz?

23 MR. BUDNETZ: Hi.

24 MR. PASCAL: There you go.

25 MS. BUDNETZ: You can hear me okay?

1 MR. PASCAL: Yes.

2 MS. BUDNETZ: My name is Robin Budnetz. I represent
3 the Zara Tenants Coalition. I'd like to take the time
4 now to give more insight on what MCIs mean to tenants,
5 what impact MCIs have had on tenants' life.

6 Let me just say, I have a speech deficit. If I
7 stumble over my words, please excuse me.

8 So our -- our -- the impact of MCIs have given us a
9 very, very harsh place in our lives, and I don't mean any
10 disrespect, but some of my comments about DHCR,
11 therefore, can be harsh as well. I'll start by saying
12 that, for the last fifty-three years, I've made my home
13 in a fourth-floor walk-up, (indiscernible) Boulevard, and
14 can make (indiscernible).

15 Our community is simple. It's made up mostly of
16 Latin-American families, and as of late, we've been
17 welcoming new neighbors from Bangladesh. My landlord,
18 Zara Real Estate Holding Corp, has been granted MCIs with
19 obscenely inflated pricing. Dishonest permitting,
20 concealed (indiscernible) of interest, unsafe work
21 practices, financial transactions through their network
22 of contractors, and work improperly done. DHCR has so
23 far not put a stop to this, and in fact, I'm sorry to
24 say, has (indiscernible) them one MCI after the next.

25 Let's not kick ourselves. Zara Realty is not just

1 one bad apple. They are one of many landlords who abuse
2 the system for their own vulgar enrichment at the expense
3 of rent-burdened tenants. The MCI rent increase with my
4 family's apartment is just under \$500 a month. MCI
5 increases in my neighborhood ranged from 250 to \$600 a
6 month, and even with the history's reduction in annual
7 rent rollout from six percent to two percent, these
8 amounts are unsustainable over a period of time for
9 ordinary working people.

10 No matter how hard my neighbors work, they're still
11 living with a constant, gnawing fear of displacement.
12 Families in desperation to keep some sort of roof over
13 their heads are left with no other option but to rent
14 their rooms out to other families, moving themselves and
15 all of their kids into their remaining room. Otherwise,
16 they will be forced to move their family into a room in
17 somebody else's apartment. An entire family living in
18 one room. Most of all families living in one apartment.
19 It's no wonder that COVID took so many of us. The virus
20 knew where to creep into, do its dirty work, and
21 thousands of us have died. I am part of one of those
22 families, and the pain from the loss of my lifelong
23 spouse to the virus can't be adequately described.

24 As for your cost schedule, as of now, the way it is,
25 it will be just one more DHCR mechanism that allows

1 landlords to abuse tenants. So DHCR, now is the time to
2 make decisions that will keep people in their homes.
3 Tenants everywhere are asking, on which side of history
4 do you, DHCR, want to come out on? DHCR must reject the
5 current proposed rules. Remove operational bulletin
6 2020-1 and restart the process.

7 I elaborate as follows. The prices are well over
8 industry standards, because the non-union work, which is
9 what we know, is what is done for MCI drops and includes
10 selections that are not IRS depreciable to the building
11 owner as required by (indiscernible). It includes
12 installations that were not MCIs or should be IAIs per
13 HSTPA requirements. There's no coherent breakdown by
14 variation of installations. There's no regional
15 differential in pricing. There was no input from or
16 reflection of affordable housing prices or RSC pricing
17 for non-union work. There was lack of transparency in
18 the entire process.

19 It works in conjunction with the usual life
20 schedules that now allows for MCIs for replacement of
21 items that are still functional or in good working,
22 operating condition. It does not have any exclusive
23 lists of eligible MCI types that are directly related to
24 the areas (indiscernible) HSTPA. It allows a complete
25 circumvention of reasonable costs by landlords and MCI

1 application through a system of labors. The reasonable
2 cost schedule as presented is just one example of DHCR
3 allowing landlords free rein to unduly maximize their
4 return on their investment while not fulfilling
5 obligations to tenants.

6 All of the above issues must be remedied and the
7 entire process begin anew. Thank you very much for
8 allowing my testimony.

9 I'm very thankful for your testimony, Senator
10 Kavanaugh, and to Seth -- Seth Miller. I feel they very,
11 very well expressed the issues at hand. Thank you.

12 MR. PASCAL: Thank you, Ms. Budnetz, and we send our
13 condolences to you and appreciate you spending the time
14 to testify this morning. Thank you.

15 MS. BUDNETZ: Thank you, thank you.

16 MR. PASCAL: All right. Our next scheduled speaker
17 is Chance Davignon, another tenant leader from Zara
18 Tenants Coalition.

19 MR. CHANCE DAVIGNON: Hello?

20 MR. PASCAL: Hello.

21 MR. DAVIGNON: Hi. Can you hear me?

22 MR. PASCAL: Yes, we can hear you.

23 MR. DAVIGNON: Okay. Okay, good. Then I'll begin.

24 Hello, everyone, and thank you all for your time and
25 consideration. My name is Chance Davignon. I'm a

1 lifelong resident of 8806 Parsons Boulevard in downtown
2 Jamaica, New York. I'm a tenant leader with Zara Tenants
3 Coalition, representing many low-income, hardworking,
4 mostly immigrant families. Many of the people I'm
5 speaking for have already lost their homes due to
6 excessively large MCI rent increases, and many more
7 continue to be in danger of the same fate. This has been
8 going on since long before our COVID-19 troubles began.

9 MCI rent increases throughout my neighborhood range
10 from 350 to \$600 per month, which are the equivalent of
11 eviction notices. I've been told many times not to worry
12 because the new two percent rollout cap will protect us,
13 but this simply is not the reality. MCI rent increases
14 this large are like a guillotine. The annual rollout cap
15 only determines how high the blade is mounted. No matter
16 how long it takes for it to fall near enough to the
17 bottom, the result is the same. Long-term tenants are no
18 longer able to pay their greatly increased rents, and
19 they and their family must abandon their homes. We need
20 to dull the blade.

21 Today, I'm going to speak about several issues which
22 seem to be -- to me, should preclude a number of items
23 from appearing on the reasonable cost schedule for MCIs,
24 as well as the overarching issue of unrealistically high
25 costs which permeates the entirety of DHCR's OB 2020-1.

1 Cost issues. Stuyvesant Town-Peter Cooper Village
2 Tenants Association has contracted with certified
3 construction costs estimator, Lewis Finkel, F.C.P.E., and
4 his company, Professional Construction Services, Inc., to
5 create a report which mirrors and refutes the cost
6 schedule published by DHCR and OB 2020-1. To save time,
7 I refer you to that.

8 Second item. Items which should be IAIs. New
9 restoration of apartment meters, risers, circuit breaker
10 panels, GFCI kitchen outlets, dedicated A/C outlets,
11 bathroom (indiscernible), apartment doors, not including
12 (indiscernible) hardware. Per HSTPA, no increase shall
13 be improved for group work done in individual apartments.
14 That is to say, any work which can conceivably done for
15 one apartment, only one apartment and not for the
16 building itself even if it is together with identical
17 projects for all of the apartments in the building, is an
18 IAI. Additionally, these items do not meet the HSTPA
19 standard of being for the preservation, energy
20 efficiency, functionality, or infrastructure of an entire
21 building, or the standard of directly or indirectly
22 benefitting all tenants.

23 Next, items not depreciable under IRS tax code.
24 Pressure washing, sidewalk sheds, (indiscernible)
25 scaffolding, flight safety planning and filing, flight

1 safety manager/QSP. Per HSTPA, only the cost of items
2 which are, quote, depreciable pursuant to the Internal
3 Revenue Service are eligible to be included in an MCI
4 rent increase. Per IRS publication 946, none of these
5 items meet that standard.

6 Sidewalk sheds and scaffolding are depreciable only
7 to the contractor who owns the equipment but not the
8 building owner, and since the building owner who is
9 applying for an MCI, they should not be allowed to pass
10 costs of property they themselves cannot depreciate onto
11 tenants. Allowing landlords to do this would be like
12 allowing a person to claim their barber's children as
13 dependents. Pressure washing, flight safety planning and
14 filing, flight safety manager QSP do not have a
15 determinable useful life which, per IRS publication 946,
16 bars them from being depreciable. Please note that in
17 IRS publication 946 equipment used to build capital
18 improvements is listed under accepted property. This
19 means that none of the costs of any of the equipment used
20 on an MCI construction project are eligible to be passed
21 along to tenants in an MCI rent increase.

22 And last, items classified as maintenance under New
23 York state tax code. Window A/C brackets, apartment
24 entry doors and locks, pointing -- pointing window sills,
25 window caulking of existing windows. The rent laws in

1 New York State used to allow maintenance and preservation
2 of the building to be included in MCIs, but under HSTPA,
3 this was deliberately removed from the statute. Per New
4 York State Department of Taxation and Finance Publication
5 862, these items are classified as maintenance work and
6 should not be eligible to be passed along to tenants in
7 MCI rent increase. Regarding pointing, the U.S. IRS tax
8 court has ruled that pointing can only be depreciated
9 under IRS code when an entire building is repointed.
10 Partial pointing work or spot repointing was ruled not
11 depreciable under IRS code.

12 So to conclude, this is all part of the same pattern
13 of apparent landlord cronyism on the part of DHCR. We
14 have seen this (indiscernible) out over and over for
15 decades, and now, yet again, in this reasonable cost
16 schedule, the same behavior has been the core cause of
17 much of the suffering and home loss that rent-regulated
18 tenants have been afflicted with for years. This culture
19 needs to end. If the DHCR moves forward with this
20 current cost schedule, many of the already rent-burdened
21 tenants throughout the city and state will be forced out
22 of their homes. DHCR has no excuse. It must be
23 compliant with all the statutes governing the regulating
24 work.

25 Again, thank you for your time and consideration.

1 MR. PASCAL: Thank you, Mr. Davignon.

2 Our next scheduled speaker is Anne Greenberg, a
3 member of the Board for Stuy Town and Peter Cooper
4 Village.

5 MS. ANNE GREENBERG: Hi. Hi, Woody.

6 MR. PASCAL: Hi.

7 MS. GREENBERG: Can you hear me?

8 MR. PASCAL: Yep, I can hear you.

9 MS. GREENBERG: Okay, great. Thank you.

10 My name is Anne Greenberg. I live in Peter Cooper
11 Village. I'm on the Stuyvesant Town -- on the board of
12 the Stuyvesant Town-Peter Cooper Village Tenants
13 Association, and I met with DHCR as part of housing
14 justice (indiscernible) working group. I appreciate
15 those meetings, and I'm sure you recall that MCIs were a
16 major concern to us. Thank you for taking my testimony
17 today.

18 Although MCIs are now temporary because they come
19 off the base rent in thirty years, for most people,
20 that's forever, and since unadvertised MCIs are added to
21 the base rent when a tenant vacates, they're still a tool
22 for landlords to jack up the rent, especially if they can
23 quote, unquote, encourage tenants to leave.

24 Given DHCR's nearly unblemished history of improving
25 MCIs despite tenant challenges, tenants can expect to

1 continue to pay and get rent increases on MCIs that are
2 too high. The rent bill for my own one-bedroom apartment
3 currently itemizes seven MCIs, one of which is \$118.95
4 forever. HSTPA required the agency to come up with a new
5 reasonable cost schedule by mid-June. COVID-19 has
6 upended all our lives, and no doubt your work was
7 affected. That's why it appears that this RCS was thrown
8 together hastily. This is alarming, because you've been
9 using these costs for a couple of months already to
10 approve MCIs, and if they're too high or for items that
11 aren't even eligible, tenants will be under even more
12 financial pressure, and unjustly so. Any MCI granted
13 using the schedule must be reconsidered when a fair and
14 accurate reasonable cost schedule is in place.

15 The costs in the RCS were provided by New Jersey
16 firm, O&S Associates. Did HCR accept the cost schedule
17 as presented? Did you modify it? Did you get guidance
18 from owners and owner groups as to costs? We need
19 transparency on these questions. My tenants association
20 realized we needed a neutral third-party evaluation of
21 the costs, so we retained respected expert Lewis Finkel.
22 You heard from him this morning, and we've submitted his
23 substantial reports. Overall, where there was a
24 difference, the costs he found were 79.47 percent of
25 those on the RCS with one as low as 47 percent of your

1 costs. For example -- well, I'm not -- I'm going to skip
2 that because Susan Steinberg has testified to that
3 already, but high caps encourage landlords to submit the
4 highest possible cost regardless of what they actually
5 paid, and high caps encourage upstate landlords to use
6 downstate prices.

7 But aside from the price discrepancy, sidewalk sheds
8 are not depreciable to the landlord, shouldn't even be
9 eligible for an MCI, but you have a loophole for that,
10 and I quote, costs may be approved for related expenses
11 if necessary for the claimed improvements and eligible
12 for reimbursement as an MCI, end quote. I noticed that
13 many items on the RCS do not appear on the useful life
14 schedule and vice versa.

15 Sometimes the descriptions vary. Useful life lists
16 five different kinds of windows. RCS just lists windows.
17 No difference between vinyl windows and steel windows or
18 any other kind of window. I've already pointed out one
19 loophole, but the new waiver is horrifically broad enough
20 to accommodate anything a landlord submits.

21 The previous waiver was two paragraphs. The new
22 waiver is two and a half pages. Factsheet 33, which had
23 the waiver, said a landlord had to apply for a waiver
24 prior to commencement of work unless there was an
25 emergency, and gave limited reasons. The operational

1 bulletin says landlords apply for a waiver when applying
2 for an MCI; that is, after the work has been completed.

3 The criteria are so broad, anything can be made to
4 fit. This certainly looks like a give back to landlords,
5 and I don't think DHCR should be undoing the intention of
6 the legislature. Costs vary by location, particularly
7 labor, and between union and non-union workers. With
8 localities around the entire state now able to opt into
9 rent regulation, costs need to be keyed to local rates.
10 You only have a state-wide cap. Mr. Finkel addresses
11 this in his report, and this is an incentive for
12 landlords to tailor their receipts to the highest
13 possible costs.

14 The tenants routinely see their challenges to MCIs
15 ignored to the advantage of landlords. I hope this
16 hearing is not just for show, and I call on you to
17 disclose how you chose O&S Associates, publicly release
18 its report, disclose any contact with owners and owner
19 groups, remove ineligible items from the schedule,
20 reexamine every cost on the schedule, adjust where
21 necessary, taking geographic variation into account, and
22 reexamine and just where necessary any MCI that was
23 approved using the new cost schedule, both for cost and
24 waiver. And I've submitted this testimony in a lengthier
25 form, supporting documents, as well as a letter to

1 Commissioner Visnauskas signed by about 330 of my
2 neighbors, some of whom included their own comments.

3 Thank you.

4 MR. PASCAL: Thank you, Ms. Greenberg. Thank you
5 very much.

6 Now we have State Senator Brad Heylman.

7 MR. BRAD HEYLMAN: Hello.

8 MR. PASCAL: Hello. How are you?

9 MR. HEYLMAN: Hi, nice to see you. Good afternoon,
10 Woody.

11 As you know, I'm State Senator Brad Heylman. I'm
12 representing the 27th Senate District, which takes into a
13 large part of central Manhattan. I wanted to thank you
14 for the opportunity today to testify on DHCR's proposed
15 reasonable cost schedule for MCIs as laid out in -- in
16 operational bulletin 2020 to 2021. I'm here on the
17 street because I was at a hearing, you might appreciate,
18 rather, a public event campaigning for the rights of
19 homelessness, homeless people here on (indiscernible)
20 side.

21 The need to improve and sustain access to affordable
22 housing in New York has always been urgent, but it's
23 never been more dire than at this moment. Tenants face
24 great challenges. There's roughly a quarter of New York
25 City renters who have been unable to pay their rents

1 since March, and the city's unemployment rate hovers at
2 an unprecedented twenty percent. Thanks to accommodation
3 of state and federal eviction moratoriums, including the
4 Tenant Safe Harbor Act which I was proud to sponsor in
5 the senate, many of these tenants are protected in the
6 short term from homelessness, but their back
7 (indiscernible) obligations seem to accrue, and every
8 dollar counts, which brings me to the matter at hand.

9 I've heard significant concerns from tenants in my
10 district that DHCR's proposed reasonable cost schedule
11 would permit building owners to be reimbursed through an
12 MCI for costs that are either excessive, inconsistent
13 with current law for DHCR guidance, or both. For
14 example, as Susan Steinberg testifies -- will be
15 testifying, the Stuyvesant Town Peter Cooper Tenants
16 Association points out that the maximum allowed cost for
17 a sidewalk shed under the proposed schedule is more than
18 three times the amount that their landlord claimed for a
19 shed at 645 East 14th Street in the past.

20 Additionally, the Housing Stability and Tenant
21 Protection Act provides that work done in individual
22 apartments that isn't an improvement for the entire
23 building should not be eligible for an MCI, yet the
24 schedule proposes to allow reimbursement for items such
25 as apartment entry doors and locks, outlets, and circuit

1 breaker panels. Other eligible costs include air
2 conditioning brackets, window child guards, and caulking,
3 which shouldn't be considered as either an MCI or an IAI
4 according to current DHCR guidance.

5 Most concerningly, the bulletin creates a brand-new
6 ability for building owners to receive a waiver of their
7 duty to comply with the schedule in many cases, which
8 creates an incentive, an incentive for owners to inflate
9 costs in order to take advantage of the waiver and
10 increase their profit of an MCI. This undermines the
11 intent of the HSTPA, which was to preserve access to
12 affordable housing and protect tenants from pervasive
13 overcharges. The statutory authority given to DHCR to
14 create the reasonable cost schedule makes no mention of
15 allowing the creation of a waiver or an exemption. This
16 waiver should never have been created and should have
17 been removed from the cost schedule altogether.

18 Excessive MCI costs can add up to hundreds more dollars
19 for monthly tenants, putting them at risk of being unable
20 to afford their homes during a public health emergency,
21 like the one we're undergoing.

22 Here's just a small samples of quotes from tenants
23 in my district who are deeply concerned about the effect
24 this proposal would have on their ability to remain in
25 their homes:

1 As a retiree who does not qualify for
2 (indiscernible), additional reasonable --
3 unreasonable MCIs will create an enormous risk
4 to my long-term housing security.

5 Another said:

6 Due to constant MCI charges, my rent has
7 inflated to an additional \$350. They find
8 loopholes in the system and try to find ways to
9 make your rent unaffordable. It's sad when you
10 see profit before people's human rights to
11 housing.

12 Another ten -- another constituent said:

13 I've been in New York City for thirty years and
14 love the city. Now that I'm retired, absorbing
15 unreasonable MCI charges in the future would be
16 very difficult for me to absorb in my budget.
17 Quite probably, I would be financially forced to
18 leave the city which I call my home.

19 Given the serious concerns raised by these tenants
20 with the fairness of the proposed reasonable cost
21 schedule, I urge DHCR to delay its implementation and
22 make the third-party report on which the schedule was
23 based available for public review and discussion. The
24 way that DHCR went about issuing this guidance through an
25 operational bulletin on an emergency basis, rather than

1 through the promulgation of rules and regulations as the
2 statute requires, could circumvent many of the important
3 requirements of the State Administrative Procedure Act,
4 such as subsequent public hearings and common hearings.

5 It's imperative that we have a transparent, fair
6 process that gives tenants the opportunity to be heard,
7 that allows full review of the findings of the report
8 upon which DHCR has based its schedule. I'll be
9 following up today with a letter echoing this call in
10 partnership with the senate housing construction and
11 community developing committee chair, Brian Kavanaugh,
12 and cosigned by at least nine other senate colleagues.

13 Thank you again for the opportunity to testify
14 today. I look forward to further conversations with you
15 on this important issue as we explore steps to protect
16 tenants during this unprecedented crisis.

17 Thanks so much, Woody.

18 MR. PASCAL: Thanks so much, Senator. I appreciate
19 you.

20 Next, we have Assembly member Harvey Epstein.

21 MR. HARVEY EPSTEIN: Thank you, Woody, for letting
22 me go right after my senator. It's a hard act to follow
23 with -- with Brad right in front of me, but I really
24 appreciate you taking the time to have this public
25 hearing.

1 My name is Harvey Epstein. I represent the 74th
2 Assembly District, and I've been -- prior to being
3 elected to be (indiscernible), I've been a housing
4 activist and housing employer for over twenty-five years
5 in New York City and dealt with HCR for many years. The
6 districts I represent includes (indiscernible), the East
7 Village, Peter Cooper Village, Stuyvesant Town,
8 (indiscernible), Gramercy Park, Murray Hill, Tudor City,
9 and all the way up to United Nations, and I really want
10 to express my concerns that I have about the operational
11 bulletin, 2020 and number 1, and the reasonable cost
12 schedule dated June 16th, 2020.

13 And first of all, I just wanted to say that I think
14 using operational bulletin is not a legally viable
15 approach to dealing with reasonable cost schedule. It
16 isn't in line with the legislative intent that I and the
17 other cosponsors in the assembly -- and I know in the
18 senate -- intended this to be -- we wanted you to
19 promulgate, quote, rules and regulations applicable to
20 all regulated units that shall, one, establish a schedule
21 of reasonable cost for major capital improvements, and an
22 operational bulletin is a legally invalid vehicle, and
23 I'm not sure why HCR took this path, but I encourage you
24 to put this on hold, (indiscernible) as you move forward.
25 You're in compliance with CAPA, the State Administrative

1 Procedure Act.

2 So again, I noticed that you put in a waiver
3 (indiscernible) under the MCI reasonable cost schedule.
4 Nowhere in the statute did we intend to have a waiver
5 available. You creating an illegal loophole that you can
6 drive a truck through that really circumvents and
7 undermines our legislative intent. It is not something
8 that we intended when we drafted this legislation. It is
9 not something we intended when the governor signed it,
10 and creating such a loophole in the process is an
11 inappropriate use of your authority at HCR.

12 Third, the reasonable cost schedule does not
13 consider all the realities for major capital
14 improvements. While the reasonable cost schedule that we
15 passed was legislatively sound and proposed, what you've
16 proposed is really overly broad. It doesn't really
17 acknowledge the nuances in construction and installation,
18 and it doesn't really comply with our intent. You used a
19 much higher cost schedule. It doesn't appreciate the
20 variance -- variation between New York City and other
21 areas.

22 We, the tenants, over at Peter Cooper Village in
23 Stuy Town had an estimator which on average, you know,
24 your estimates were inflated by at least twenty percent.
25 This estimator was, you know, dealing with units for the

1 over 11,000 apartments in Stuy Town for over 25,000
2 people, and that makes us people concerned that the
3 proposal that you have for reasonable costs are from
4 anywhere reasonable and reasonable costs at all.

5 The examples that we saw were, you know, the
6 reasonable cost for something like asphalt, roof or
7 plywood, two plywood, so it's normally \$38, and you had
8 costs of 72. Flashing, we saw a doubling from 22 to 45.
9 Asbestos abatement, we saw it as \$15 and you saw it as
10 \$32. These costs are far and beyond what we think is
11 reasonable, whether unionized construction or not, and we
12 believe that people -- and I support the unionized
13 construction as much possible, but you feel like we
14 should have a differentiation for unionized or non-
15 unionized, it's a really reasonable decision that you had
16 put forward.

17 In addition, you've had things that are in the
18 reasonable cost schedule that are not MCI eligible, like
19 apartment doors and locks, electric wiring, circuit
20 breakers, GFI outlets in bathrooms, some of these windows
21 inside apartments. These are not MCI eligible
22 improvements. They are IAI and therefore shouldn't be
23 included in MCIs.

24 Finally, the reasonable cost schedule really
25 contradicts your own factsheets, and just mentioning

1 factsheets, and the A/C brackets, and child guard, and
2 caulking is maintenance, not MCI eligible. As I've said
3 before, I represent tens of thousands of rent-stabilized
4 units, just 11,000 apartments in Stuy Town alone, and I'd
5 encourage you as the senator just to delay the final
6 (indiscernible) in these proposed reasonable schedules,
7 and as I identified, if you invoke these into effect,
8 they will have a negative impact on millions of rent-
9 regulated tenants in New York. They'll undermine their
10 ability to stay.

11 I can't tell you how many times I've spoken to a
12 rent-regulated tenant in our city in my district and
13 said, you know, the costs are just making it difficult.
14 The MCIs, you know, the former rent guidelines with huge
15 increases made it unaffordable and they weren't sure they
16 were going to be able to say. What we did is the state
17 was to cap those MCIs, cap them at two percent. This
18 reasonable cost schedule as you proposed will make it
19 more and more likely that we'll lose more and more people
20 because then New York will be unaffordable for them,
21 especially during this pandemic where people, at least
22 two million in New York alone, have lost jobs, don't --
23 you know, are unemployed, don't have the benefits they
24 need.

25 I think it's a huge mistake for HCR to move forward

1 with this, and I encourage you not to do that. We will
2 be submitting something separately by myself and the
3 colleagues in the Assembly that really urge you to stop
4 moving forward with this plan and restart with a much
5 more thoughtful dialogue with the advocates with people
6 in the assembly senate before we move forward on this
7 plan. Thank you very much and have a good day.

8 MR. PASCAL: Thank you, Assemblyman Epstein. I
9 appreciate you. Thank you.

10 We have no more scheduled speakers before our lunch
11 break, so we are going to recess, and we will start again
12 at 2 p.m.

13 Eliseo, you want to say that in Spanish for our
14 folks?

15 MR. TENORIO: It's not allowing me to get on the
16 video, but if you can hear me?

17 MR. PASCAL: We can hear you.

18 MR. TENORIO: Okay. (Spanish).

19 (OFF RECORD)

20 MR. PASCAL: Good afternoon, everyone. My name is
21 Woody Pascal and I'm the deputy commissioner for the
22 Office of Rent Administration. This is the afternoon
23 session of ORA's virtual hearing for Schedule for
24 Reasonable Costs for Major Capital Improvements. I want
25 to remind people that this hearing will deal specifically

1 with reasonable cost schedule that we will be
2 implementing.

3 So we're going to -- we have a very busy and lively
4 afternoon. So I'm going to start with our first speaker
5 for the afternoon who is Ken Nelson, a member of the
6 Board of Directors for the Apartment Owner's Advisory
7 Council.

8 Mr. Nelson.

9 MR. NELSON: Hello.

10 MR. PASCAL: Hey. I can hear you.

11 MR. NELSON: Okay.

12 MR. PASCAL: Okay.

13 MR. NELSON: Can you see me?

14 MR. PASCAL: I can't see you, but I can hear you.

15 MR. NELSON: Okay. I don't know why you can't
16 hear -- see me. Screen -- share screen. Here we go.
17 Just a minute. Okay.

18 MR. PASCAL: I can see you now.

19 MR. NELSON: All right.

20 MR. PASCAL: All right.

21 MR. NELSON: Thank you.

22 MR. PASCAL: Thank --

23 MR. NELSON: All right.

24 MR. PASCAL: -- you.

25 MR. NELSON: Well, thank you for the opportunity to

1 present my comments on the proposed cost schedule as
2 required by the HSTPA.

3 First comment is that, as a landlord, the issue of
4 MCIs is not the cost of the work, but the formula in the
5 HSTPA, which discourages investments and replacing
6 building systems. This will result in the long-term
7 deterioration of the buildings and is a detriment to
8 tenants in the long run. I personally have shared plans
9 for building systems, upgrades in some of my projects, my
10 properties as a result of these changes to HSTPA. But I
11 have some specific comments about the -- about the
12 schedule -- detailed about the schedule.

13 One of them is that the doors is that I think you
14 should add a new cost for a new entry door with a partial
15 frame as opposed to -- looks like something that
16 adjusting a door or totally full frame because I think
17 that's what happens in most cases based on my experience.

18 The second is the -- I had an elevator company
19 review the cost of the elevator and in -- and in general,
20 for a seven-stop elevator, because my buildings are not
21 any bigger than that, the cost was reasonable, but it did
22 not seem to include the cost of the cab renovations.
23 That's seems to be missing.

24 The third specific comment had to do with the
25 rewiring electrical upgrade, and that is the -- the cost

1 that were in there for rewiring a small apartment seemed
2 reasonable, but based on my experience, one size doesn't
3 fit all -- is that -- is that for -- for larger
4 apartments the -- for instance, a three bedroom, two bath
5 that I did a year ago or two years ago was well over
6 \$10,000 just for the wiring for the apartment. So I
7 think you need to look at that is that one size doesn't
8 fit all for -- for -- for wiring. So I think a higher
9 figure is necessary for larger apartments.

10 In, you know, with many of the things with MCIs is
11 depending the size of the apartments. If you put in
12 windows, whether you have five windows or ten windows,
13 makes a difference. Well, that's -- that should apply to
14 the wiring as well as -- as an apartment.

15 The second -- the next category has to do with the
16 plumbing and re-piping is the category for overheads,
17 risers, branches, and restoration needs to also reflect
18 apartment size. A one-bedroom apartment with a kitchen
19 and bathroom using the same risers will have a different
20 cost than a three- or four-bedroom apartment with two
21 bathrooms.

22 So one cost for all apartment layouts just doesn't
23 work. It's not -- it's not realistic. And especially if
24 you've got a large apartment where the -- the kitchen is
25 on one-line riser, another bathroom is on a separate

1 riser, and a second bathroom is on a third riser, meaning
2 you have three risers as well as laterals. So I think
3 you need to look at that. That's not -- it's not
4 reasonable considering the realities of the situation.

5 The roofing, I just asked an experienced roofing
6 contractor in Yonkers to review the cost. And basically,
7 for the three-ply asphalt, he agreed the cost was
8 reasonable. But for the other ones, he recommended
9 changes that are in the comments that I emailed to Mr.
10 Berrios earlier. There's a little table in there that
11 shows the differences. And I think you should review
12 those costs. I assume you used an estimator but go back
13 to them and talk about that.

14 There are two comments I would like to make in -- in
15 the -- in the overall is -- is one of the new
16 requirements of the HSTPA is that all contractors doing
17 work for MCIs and IAIs have licenses. And what has
18 happened is that disqualified many smaller contractors
19 who have trouble getting the insurance required because
20 of the scaffold law in New York State. Many insurance
21 companies are basically dropping out of insurance --
22 providing insurance to contractors in New York State.
23 And they're not offering insurance to small contractors.
24 And when they do -- in some cases when they do offer it,
25 the costs are high.

1 So I understand the need for a license for
2 electrical and plumbing work; however, acquiring a
3 license for interior work such as demolition, sheetrock,
4 moldings, floors, kitchen renovation, and tile work is
5 not necessary and will only increase the cost of
6 renovations because you have a smaller number of
7 basically larger companies that will do it.

8 This rule will exclude many smaller, especially
9 minority, contractors from doing that kind of work. And
10 I didn't -- and -- and so I don't believe that the costs
11 that you have above, which is based on historical
12 information, reflects this situation. So I think you
13 need to look at that because I -- it's -- that rule will
14 increase the costs of -- of -- of renovations.

15 And the last comment had to do with requiring
16 licensed professionals on -- on anything. One of the
17 comments from one of our small landlords was that
18 requiring a PE, or an RA is unreasonable burden,
19 especially for small landlords, but if the DHCR is
20 requiring the involved -- involvement of licensed
21 professionals, then the cost of such involvement should
22 be allowed -- an allowed cost in the MCI calculation.

23 My experience with DHCR has not allowed the cost of
24 licensed professionals even -- even if it's required by
25 local law to be able to get a -- a permit to do some of

1 the MCI work. Never understand -- I thought that was
2 totally unreasonable. So those are my somewhat limited
3 comments, trying to fit it into the five-minute limit.
4 If there are any questions, I'll be happy to try to
5 answer them.

6 MR. PASCAL: Thank you, Mr. Nelson. Thank you.

7 Our next scheduled speaker is Moreom Parven
8 (phonetic) from the Bangladesh Tenants Union.

9 MS. MOREOM PARVEN: Hello, everyone. My name is
10 Moreom Parven and I am Bangladesh Tenants Union leader.
11 I live in Jamaica Queens, and my landlord is currently
12 being sued by the Attorney General Office on behalf of
13 DSCR (sic).

14 I'm sure you have heard of the name Zara Realty.
15 One business model that has helped Zara evict the most
16 tenants in -- is MCI. At 18-51 68th Street, we have
17 about five pending MCIs and are looking at approximate
18 \$500 or more in increases per unit. They have done this
19 in a number of building (indiscernible) their portfolio
20 and will continue to do this because DSCR does not hold
21 them accountable. Even how tenants proved that Zara
22 falsified documents and knowingly over-charged for MCI
23 work.

24 Landlords applying for an MCI rent increase must
25 stop, prefer verification their building is free of any

1 and all open violation within the time allotted by law.
2 DSCR should automatically reject the MCI application for
3 a rent increase. Landlords who submit false and
4 incorrect information when applying for an MCI should
5 have their application immediately rejected and prevented
6 from applying for an MCI for the same work claimed in the
7 future.

8 Landlords that fail to maintain their building up to
9 code and are in violation of city and state laws should
10 not be rewarded with a rent increase. DSCR must -- must
11 (indiscernible) the following into regulations. If HCR
12 should establish processes to automatically check city
13 and state (indiscernible) and all relevant databases for
14 hazardous violation at the time the application is
15 received and verify again before the MCI order -- before
16 the MCI order is granted. DSCR must confirm that
17 violation have been certified as cleared and there are no
18 outstanding violations to be cleared.

19 In addition to checking for code violation, DSCR
20 must take into consideration any complaint filed by the
21 tenants including buildings or individual apartment rent
22 reduction as well as tenant harassment complaint filed by
23 the agency. The complaints must -- must be resolved
24 prior to the agency issuing an MCI order.

25 DSCR should not accept an affidavit attesting to the

1 removal of a violating condition in lieu of actual
2 clearance of the violation by the issuing agency. The
3 legislature clearly intended to prohibit MCIs at
4 buildings within outstanding his hazardous of immediate
5 hazardous violation. Until the violation has been
6 removed by the issuing agency, it remains outstanding.

7 Any finding of harassment by DSCR or issuance --
8 issuance of a harassment violation by HPD, DOB, article
9 or municipal agency that is contempt for answers with or
10 on record during the approval process including building
11 the (indiscernible) will automatically disqualify the MCI
12 rent increases.

13 We are not here to ask DSCR to favor tenants. What
14 we are asking is for DSCR to be fair in their decision.
15 Lastly, the real solution is to eliminate MCI. Thank
16 you, so much, for your time.

17 MR. PASCAL: Thank you. Have a great day.

18 MS. PARVEN: You, too.

19 MR. PASCAL: Next, we have Anita Long from the
20 Community Action for Safe Apartments, also known as CASA.

21 Ms. Long. Ms. Long, you've got to unmute yourself.
22 There you go.

23 MS. LONG: Okay. Thank you.

24 MR. PASCAL: I can hear you.

25 Ms. Long. Ms. Long, we can't hear you.

1 Can we unmute Ms. Long?

2 MS. LONG: I did.

3 MR. PASCAL: There you go. I can hear you now.

4 MS. LONG: Now, okay.

5 MR. PASCAL: There you go. And now, I can see you.

6 Okay.

7 MS. LONG: Okay.

8 MR. PASCAL: Now, we can --

9 MS. LONG: Thank you.

10 MR. NELSON: Yep. Yep.

11 MS. LONG: Okay. Tenants across New York State are
12 facing unprecedented circumstances as COVID-19 continues
13 to disrupt and ravage our communities. Even though data
14 shows that the infectious rate and related deaths have
15 declined, COVID-19 is still cutting a jarring and unequal
16 path across the state of New York, especially through
17 housing. Because of COVID-19, the black and brown
18 communities were and are still now forced to face
19 economic hardship due to forced joblessness, forced cut
20 in salaries, forced cuts in government resources, and the
21 possibilities of forced evictions leading to
22 homelessness.

23 Now, HCR is asking our community to accept their MCI
24 reasonable cost schedule. HCR should not use the current
25 public health crisis as an excuse to execute a rushed

1 process, which we have the reasonable cost schedule that
2 violates the law.

3 HCR reasonable cost schedule is nothing more than an
4 economic incentive for the landlords to maximize their
5 profits with no regards to the tenants whom have become
6 economically unstable. As a result of this reasonable
7 cost schedule, tenants will now be forced to pay
8 exorbitant MCI costs over the span of thirty years
9 because of the HSTPA. Also pay for unqualified MCIs
10 because HCR failed to release the MCI eligibility list
11 while keeping the doors open to satisfy the landlords'
12 loopholes.

13 It is clear that certain conditions continue to
14 exist in the HCR. Is it HCR intent to make sure
15 landlords are still profiting for the next thirty years?
16 There are certain items on the reasonable cost schedule
17 that should be excluded and not considered an MCI. I
18 will only speak of one because of time constraints and
19 that is the window guards.

20 Right now, the fees for window guards is \$10 per
21 window guard, which is detailed in the HCR factsheet
22 number 25 and factsheet number 44, where owners of the
23 buildings are responsible for the installation of window
24 guards in public areas, and of course, that cost may not
25 be passed on to tenants.

1 The -- what we have now is the maximum amount for an
2 apartment window guard which is noted as a temporary
3 surcharge may not exceed \$10 per window guard. The
4 tenant may choose to pay for it one time or in equal
5 monthly installments over a one-, two-, three-year
6 period. This charge does not become part of the base
7 rent for the apartment.

8 If the landlord chooses to replace the window guards
9 due to renovation or window replacement, the cost of the
10 new window guard must not be charged to the tenant. But
11 according to HCR new reasonable cost schedule, the tile
12 guard now is \$50 guard per guard to be paid off in the
13 span of thirty years because now you're considering
14 window guards as an MCI.

15 A -- we are demanding that the current reasonable
16 cost schedule must be rejected and, first, implement the
17 new MCI eligibility requirements. Also, if HCR is
18 allowed to use this reasonable cost schedule, it is
19 simply an extension of the historical housing
20 discrimination practice of redlining, which includes an
21 ability to discriminate against vulnerable classes of
22 society by raising prices by using laws and policies.

23 Housing policies can have a really long-lasting
24 impact since structure takes a long time. During the hay
25 day of redlining, the areas most frequently discriminated

1 against were the black and brown in the city
2 neighborhoods. Racial and economic redlining sets the
3 people who lives in these communities, like mine, up for
4 failure from the start.

5 HCR is using the reasonable cost schedule to
6 continue the redlining practices in our communities by
7 increasing the prices of an MCI and allowing what is
8 deemed as an MCI because of the HSTPA Mandate.

9 HCR should not be allowed to use this unreasonable
10 cost schedule as the new present-day form of redlining.
11 Thousands of tenants will still be confronted with the
12 possibility of being homeless due to HCR unjust
13 reasonable cost schedule.

14 The intent of the legislation was to stop landlord
15 practices that displaced tenants, closed the loopholes.
16 So of the reasonable cost schedule is unreasonable and
17 has inflated prices or allows for a waiver system, it's
18 going against the spirit of this law.

19 We demand that HCR rejects the proposed reasonable
20 cost schedule and start the process over by implementing
21 MCIs eligibility requirements and then work with
22 nonprofits to create a reasonable cost schedule that
23 reflects only eligible MCI work.

24 Thank you.

25 MR. PASCAL: Thank you, Ms. Long.

1 Now, we have George Sotiroff also from Community
2 Action for Safe Apartments, also known as CASA.

3 MR. SOTIROFF: Ladies and gentlemen of the
4 Department of Homes and Community Renewal -- start your
5 video, okay. You hear me?

6 MR. PASCAL: I can hear you and see you.

7 MR. SOTIROFF: Okay. Good.

8 MR. PASCAL: Okay.

9 MR. SOTIROFF: Good. Ladies and gentlemen of the
10 Department of Homes and Community Renewal, my name is
11 George Sotiroff. I live at 901 Walton Avenue, Apartment
12 6-G in the Bronx, and I have been an active member of
13 CASA, that's Community Action for Safe Apartments, since
14 2011. I will not be before you long.

15 I am not an educated man, neither am I particularly
16 bright. I have not studied law. I have not studied
17 theology, and I have not studied philosophy. Once in a
18 while, however, I do detect an order that not only does
19 not pass the sniff test but actually really stinks.

20 MCIs, never a good idea, are a provision whose time
21 has long passed. MCIs are used only by predatory
22 landlords, not small landlords. And the application
23 which ultimately victimizes the vulnerable. And now, I
24 understand that MCIs still exist, and we all have to work
25 within that law until it can be repealed by the

1 legislature or struck down by the courts.

2 DHCR is not the legislature, nor is it a court.

3 DHCR is an agency of the state government charged with
4 administering the law and not violating it either in
5 spirit or in fact.

6 Housing justice for all has alerted us to the fact
7 that DHCR has now proposed a reasonable cost schedule for
8 work related to MCIs, which instead of mitigating or
9 checking the ferocious attack by the real estate industry
10 on safe, affordable housing, will actually instead aid
11 and abet this travesty.

12 After carefully perusing the comments made by
13 Housing Justice for All, one's suspicions are aroused
14 indeed. What profit is it to DHCR to violate blatantly
15 state regulatory rule-making procedures or processes?
16 Why does DHCR fight so hard to invalidate tenant
17 protections? Does one detect something rotten in the
18 state of Denmark? Do we need to launch investigations
19 into the personal machinations of administrative
20 executives?

21 Over the years in our meetings with DHCR, the main
22 excuse for not protecting tenants' rights was that
23 legislative change was necessary. Ladies and gentlemen,
24 you now have that legislative change. I, for one, fully
25 expect you to refrain from participating in the real

1 estate industry's continued assault on safe, affordable
2 housing.

3 Thank you for your considerate attention.

4 MR. PASCAL: Thank you, Mr. Sotiroff.

5 Now, our next speaker is Sarita Archundia (phonetic)
6 from Catholic Migration Services.

7 Thank you.

8 MS. ARCHUNDIA: Good afternoon.

9 MR. PASCAL: Good --

10 MS. ARCHUNDIA: Hello.

11 MR. PASCAL: -- afternoon.

12 MS. ARCHUNDIA: Hi. Good afternoon. My name is
13 Sarita Archundia. Like my neighbor, Cristina (phonetic),
14 who testified in the morning, I also live at 9425 57th
15 Avenue, Almers, New York. My landlord is Zara Realty.
16 As a tenant, I'm here to speak against the proposal cost
17 schedule.

18 Like Cristina mentioned earlier, Zara Realty applied
19 for two MCIs in -- in 2019. And if DHCR approves them,
20 like me, and many working families will -- we will not be
21 able to afford these increases especially during this
22 time. These landlords who buy rent-controlled buildings
23 for profit with this new law done in 2019 -- DHCR is
24 rewarding landlords and making things easier for them.

25 Implementing this 2019 regulation will not protect

1 the tenant. As Cristina spoke to you earlier this
2 morning in regards to our MCIs, these MCIs were done
3 poorly. And the cost of these MCIs was inflated.

4 For me, it would be a huge increase in my rent. And
5 as in many other families in my building, these monthly
6 increases will be minimum of 200 to \$400. The changes in
7 our lobby entry system and they refuse to provide keys
8 for all occupancy even though DHCR approved in our favor
9 to receive our front-door keys. And they still want to
10 charge us for those keys. And until now, we have still
11 not received them.

12 Like me and many other people in my building, we
13 have been without intercom for months leaving me and many
14 of our other tenants stranded in front of our entry
15 building -- the entry door to come to our apartment.

16 Our laundry room is not in optimal conditions. They
17 don't receive the proper cleaning. This has allowed also
18 a massive rat and roach infestation in our building.

19 In my apartment, the ceiling collapsed several times
20 due to poor renovations done in the upper floor, exposing
21 all my family, including my daughter who is still a
22 child.

23 They also installed a new floor in the lobby which
24 was completely unnecessary because the previous landlord
25 already had done it. It was the time frame within one

1 year that the landlord sold to the other landlord. And
2 in that year, they replaced it again. And in the
3 process, they covered the sewage draining system, which
4 now is causing huge unsanitary floods in our lobby and
5 has affected several apartments on the ground floor.

6 In fact, instead of using this law to deny
7 application based on violation, this cost schedule will
8 allow -- allow landlords like Zara Realty get increases
9 easier.

10 And what about the waiver that's being proposed? It
11 would allow landlords like Zara Realty receive easy
12 money, for example, replacement of floors already done
13 within a year of time frame, the entry system that they
14 changed for no reason. They want to change that again
15 for no reason. And we still haven't received our keys.
16 So unnecessary cosmetic changes done, and they still
17 continue to do in the main lobby.

18 One of our building services is security. For
19 security, they implement the camera, but if an incident
20 happen, they want to charge us to see the footage.

21 They also try to change our services without asking
22 tenants. For example, they are making a parking lot
23 that's supposed to be our recreational services, but they
24 implementing a parking lot that will not benefit tenants
25 in any way. They will not even give us a discount.

1 Zara bought this building in 2018 and has made my
2 life and many of my neighbors' life very stressful and
3 has created a lot new problems in the building that we
4 did not experience before. So where you want to
5 implement the waiver is dangerous.

6 And also, the way the agency is rushing to do the
7 cost schedule, it defeats the purpose of what we fought
8 for in 2019. And I believe this is unacceptable. And we
9 would like you guys to consider and do the right thing,
10 please.

11 Thank you.

12 MR. PASCAL: Thank you, very much.

13 Our next speaker is Andrea Fonseca from Catholic
14 Migration Services.

15 Andrea. Ms. Fonseca, I can see that you're there.

16 MS. FONSECA: Hello.

17 MR. PASCAL: Yep, I can hear you.

18 MS. FONSECA: Okay. Great. Hi. Good afternoon.

19 My name is --

20 MR. PASCAL: Good afternoon.

21 MS. FONSECA: -- Andrea Fonseca. I also live at
22 9425 57th Avenue like the previous speaker. I'm also --
23 Zara is also my landlord. I am part of the Building
24 Tenant Association and as well as the Zara Tenant
25 Coalition.

1 When Cristina testified earlier today, she mentioned
2 that in 2019 Zara applied for two MCIs that combined
3 represents a huge month -- monthly increase of 200 to
4 \$400 a month for us. I am a mother of two, two boys that
5 need to go to college in two years. Just now is
6 (indiscernible) to pay rent, so an increase of 200 or \$
7 400 more is a very, very huge challenge for us.

8 Like I said, our building is one whole -- one in the
9 neighborhood mostly of working immigrant families of
10 color. In fact, that is the vast majority of the tenants
11 who are impacted by HCRS policies. The same community
12 that is this devastated by the COVID-19. For
13 displacement, this investment impedes access in quality
14 education, healthcare, and other opportunities.

15 Like Cristina spoke earlier about the -- the roof
16 MCI in our building, I want to talk a little bit more
17 about our other MCIs from 2019. One of them is
18 appointing and the waterproofing. Zara first applies for
19 the appointing MCI in the fall of 2019. And HCRS first
20 send back their application in October of 2019 because
21 they -- they had many violations from DOB and HPD
22 including hazardous violations from ECB related to gas
23 being supplied without inspection or certification of DOB
24 and failure to have a new alternative gas pumping system
25 installed and tested.

1 So within a couple of weeks, Zara just submitted an
2 affidavit saying everything was corrected. And now, that
3 was enough for HCRS to accept Zara's applications back in
4 February 2020 even though it appears that the issues were
5 not resolved by DOB in July 2020.

6 So what is HVS -- HRC doing for us? We are the
7 tenants, so we have to deal with Zara's harassment and
8 Zara's unavailability to work with us. I have been
9 living in this building for a very long time. I've
10 basically grew up in this building. And I have been here
11 since I was the age of eleven. My kids were born in this
12 building and every -- every since Zara has moved into the
13 building, I can definitely say that our life has been a
14 living hell.

15 I have never experienced someone as awful and
16 terrible as our landlord as Zara. All they do is
17 intimidate, harass, and, basically, give you attitude for
18 every little thing and every single day through living in
19 this apartment. So once again VH -- VHCRS has failed us
20 as a tenant. They made it easy for landlords.

21 They take their words in violations including
22 extremely dangerous ones when it should have been denied,
23 their application. According to the 2019 law, HCRS is
24 now (indiscernible) this huge rent increase based on
25 information, applications among \$5 million, even though

1 Zara has told DOB that the work costs less than a quarter
2 million dollars. Not to mention other signs of fraud
3 Cristina has mentioned, including missing or suspension
4 fund -- financial proof.

5 Most of the people that work in this building are
6 family, related. They don't have the appropriate gear,
7 even equipment to do the repairs that they say and claim
8 they do. The people, when they were doing the
9 scaffolding, they weren't using any protection by law.
10 They were without any head protection, just on and off
11 without permission from any of the tenants to go into
12 their property. I have a terrace. They never asked for
13 my permission; they would just go in, wake you up at 8
14 a.m. with no notice that they were going to do any
15 repairs.

16 What kind of tenant (sic) is this? Like Cristina
17 said before, if they repaired the scaffolding and
18 waterproof our building, why, when it rains, all the
19 water leaks through the windows? Or when it's winter,
20 why is my apartment colder than what it is outside?

21 Like I said, I have kids. They have to wear layers
22 inside of our apartment because there is no heat and the
23 windows are drafty. How is this fair to tenants to pay
24 MCIs for repairs that were never done correctly? And
25 they were already done by previous landlords.

1 200 to 4,000 -- hundred dollars a month extra in
2 rent that I can use that to pay for my kids' college.
3 They need that. That shouldn't be a luxury for us in
4 this neighborhood. Just because of a tenant -- a
5 landlord that does nothing to help their tenants. And
6 because HCRS is failing in every single way to back up
7 tenants to make landlords millions and millions of -- of
8 dollars.

9 As it turns out, the previous landlord had already
10 done the brick work in 2015. So isn't that inflation?
11 Isn't that unnecessary? Much like Cristina, I feel
12 frustrated and very much frightened for what the future
13 has entailed for us for Zara being our landlord.

14 So why is DHR going to reward landlords by adopting
15 a super-inflated cost schedule of industry? Why even
16 give them more unnecessary increasing harassment to their
17 tenant? Why inflate their rewards even more? And why is
18 HCRS making it easier to change the schedule later
19 without public input? So what can we -- so that
20 landlords can get -- tenants can get screwed more?

21 I don't think that's fair. And it's against the
22 law. Hold back and do the cost schedule like the law
23 says. And while you're at it, take care of all the other
24 regulations and enforcements the way they're supposed to
25 be. Thank you.

1 MR. PASCAL: Thank you, Ms. Fonseca.

2 All right. Eliseo?

3 THE INTERPRETER: Yes, sir?

4 MR. PASCAL: The next person who's going to speak is
5 going to speak in Spanish. Name is Yeniset Estrella,
6 from the Northwest Bronx Community and Clergy Coalition.
7 Maybe you could chat with her briefly and tell her how
8 this works.

9 THE INTERPRETER: Sure. Sure thing, would --

10 MR. PASCAL: Thank you.

11 THE INTERPRETER: Sure.

12 She's saying, "I also speak English."

13 MR. PASCAL: Oh. Oh, okay.

14 THE INTERPRETER: "I can do it in English as well."

15 MR. PASCAL: Whatever -- whatever she's comfortable
16 with.

17 MS. YENISET ESTRELLA: All right. I'll do it in
18 English. No problem. Gracias.

19 THE INTERPRETER: (Spanish spoken).

20 MS. ESTRELLA: Oh, okay.

21 THE INTERPRETER: She's asking if she can begin
22 speaking. I said whenever she's ready.

23 MS. ESTRELLA: Okay. Hi. My name is Yeniset
24 Estrella and I am a tenant at 2770 Kingsbridge Terrace.
25 We went through major repairs; that was all the bathrooms

1 and all the kitchens. We experiencing a lot of issues
2 with dust. I myself have to go to a hotel because I have
3 two asthmatic childrens and the dust was tremendously --
4 even though they tried to clean on site, it was -- you
5 know, you were demolishing a -- a part of your apartment
6 and all that dust came in. They were banging and -- and
7 we have cracks on the wall because of that on the --
8 like, if you were banging on the kitchen, you know, the
9 other side, which is the living room, the wall will crack
10 due to the banging.

11 Same happened on the bathroom. The other wall that
12 is on the room, it will crack the walls because of the
13 destruction. They were trying to remodelate (sic) it.

14 After that, we have to share one bathroom because
15 when the bathroom were demolish, we couldn't use it. So
16 we, all the tenant, were sharing a bathroom in the third
17 floor.

18 We also experience, after the repairs that -- I've
19 been living there for 24 years, and the pipes never got
20 clotted, like, as often as now. So I guess the pipes
21 that they use is smaller, or whatever they did, it wa --
22 it wasn't a good job because now we have -- like, I have
23 to call the super probably monthly, or so, maybe every
24 four, ten, eight weeks because the toilet gets clotted
25 (sic), the sink, and also the bathtub. So they -- I

1 guess they all connected. What else?

2 I mean, they only clean the building once a week.
3 In general, what they charge you for MCIs and saying that
4 we having a better bathroom or a better kitchen it's
5 not -- no. I -- I'm not sure why they did those repairs
6 because, like I said, the pipes were -- it's not working
7 properly. Everyone have the same problem, that things
8 get clotted (sic). It could be the sink from the kitchen
9 or it could be in the bathroom, which is the toilet,
10 sink, and bathtub. So I guess it's the -- the connection
11 of the pipes. And that's about it.

12 I mean, we -- we -- I -- I also notice increases.
13 Like, my lease was, let's say, 811, and now they want to
14 charge 990-something. I show someone for the coalition
15 and -- and -- they -- they told me to contact the
16 landlord, and I did, but they saying they have to review
17 and fix it because it was a mistake.

18 But they -- they doing that to everybody. Like,
19 they -- I -- I spoke to all the tenants and they telling
20 me, oh yeah, they increased the -- the lease by 100, by
21 150. So all this discrepancy has been going on in there
22 and -- yeah. I don't think we should be a -- you know,
23 be charged for those things. I mean, to live normally,
24 we pay for a lease. We pay rent every month. I don't
25 think we should be getting any extra surcharges for what

1 they supposed to be doing, to maintain up the building or
2 the apartments.

3 And I think that's about it.

4 MR. PASCAL: Okay. Thank you, Ms. Estrella. Thank
5 you very much.

6 MS. ESTRELLA: Thank you guys for letting me speak
7 at this moment.

8 MR. PASCAL: Thank you.

9 Our next speaker, also from Northwest Bronx
10 Community and Clergy Coalition, is Rafael Gomez. I think
11 Mr. Gomez is going to speak in Spanish.

12 MR. RAFAEL GOMEZ: No. English is good.

13 MR. PASCAL: Okay.

14 MR. GOMEZ: Unless you want me to do it in Spanish.
15 It's up to you.

16 MR. PASCAL: Whatever makes -- whatever you're
17 comfortable with is fine.

18 MR. GOMEZ: I'll go English.

19 MR. PASCAL: Okay.

20 MR. GOMEZ: Good afternoon to everybody. I just
21 want to start. It -- so I live in the same build --
22 well, not the same building, but Yeni (phonetic)
23 Estrella. I live at 2780 Kingsbridge Terrace for the
24 past sixteen years, and honestly, they -- I'm going to go
25 touch a little bit on what she said about the bathrooms

1 getting fixed and the kitchens.

2 The both of the buildings, 2770 and 2780, are next
3 to each other and I was like, oh, excited. I was so
4 happy, like, yes, getting it fixed. No problem. I said,
5 let me look in the 2770 to see what -- what's being done.
6 I was happy. I was, like, oh great. They're doing
7 something new. (Audio interference). When I saw -- when
8 I saw what was done on one side, I said, all right.
9 Maybe that's going to be done on my side, too. No.
10 Surprise. It was totally different.

11 And then they started cutting -- what's the word --
12 cutting corners. So whatever was supposed to be done in
13 a way professionally, it was not done on one side. It
14 was not done to every single apartment. So everything
15 was changing. It's good for one, but not good for the
16 other. (Audio interference). And I'm not sure if you
17 could hear me now. I got cut off. I'm sorry.

18 MR. PASCAL: Yep. We can hear you now.

19 MR. GOMEZ: Oh, Okay. Good.

20 In the bathroom, I -- before they did all the work
21 (audio interference). I lost about two to three inches
22 all around the whole bathroom. So every single wall,
23 two, three inches was cut because they had to use some
24 kind of wood or something to make it better. I'm, like,
25 dude, I cannot sit in the toilet straight. I've got to

1 go sideways. Because my knee -- I'm -- I'm short. I'm,
2 like, five-five. My knee hits the wall if I sit
3 straight, so I got to go at an angle, you know, and
4 that's something -- that's something that was told to the
5 super, the landlord. They said, oh, we can't see --
6 nothing's wrong with what we did. I was, like, okay.

7 Kitchen, same thing. The cabinets, garbage. They
8 used the least quality as possible. You have leaks all
9 over. Cracks around the whole, entire apartment. Mice,
10 rats, roaches. It's just incredible. It's, like, it's
11 nothing done. And the cleaning, once a week (audio
12 interference) mopping, that doesn't work. Mopping, it's,
13 like, once a month, if you're lucky. So you don't see
14 much being done in the building.

15 But yet they want -- when they want the rent, we
16 want this now. We want this now. But when you ask to
17 get fixed, you wait for -- you speak to the super. I
18 mean, he gets back to you whenever he feels like it. You
19 say something, it's like, okay.

20 Like, the other day we had the storm with the rain
21 and everything. You had a leak in the main hallway -- in
22 one of the hallways, and I said, listen. You have a leak
23 in the hall. Not in my apartment, but in the hall. You
24 have a light close to the elevator. Okay. That was his
25 response. And I'm, like, how is this possible? You

1 cannot live like this. They want everything done for
2 them, but you get nothing back in return.

3 So to me, that's something that's just unacceptable
4 in every single way of the word. You pay your rent, you
5 need to have some kind of service. Something. You know,
6 it -- it cannot be just one way. And that's all I have.

7 MR. PASCAL: Okay. Thank you, Mr. Gomez.
8 Appreciate you.

9 MR. GOMEZ: Appreciate it.

10 MR. PASCAL: Thank you.

11 MR. GOMEZ: Thank you.

12 MR. PASCAL: Our next speaker, from Met Council on
13 Housing, is Marinelsa Peralta.

14 THE INTERPRETER: Yes. I just explained to
15 Marinelsa how this is going to function, and she says she
16 could do it in English, but she expresses herself better
17 in Spanish.

18 MR. PASCAL: That's fine.

19 MS. PERALTA: Hello. My name is Marinelsa Peralta.
20 I am also part of the Met Council, and I live at 26 Post
21 Avenue, apartment 2. I have a daughter who is 21 years
22 of age, who also lives with me, and she has a baby that
23 is two months of age, who is also with us, and my mother
24 also lives with us. She's over in apartment 33. Not
25 with us, but in the same building. She has lived there

1 for over 30 years.

2 (In English) My mother live in that building for 30
3 year and I live for 15 year.

4 (Via interpreter) This building belongs to Barberry
5 Rose Management. It is owned by Lewis Barberry (sic).
6 And I've been in this building for over 15 years now, as
7 well, myself.

8 This building is regulated by AP, okay. And this
9 building is also known for the many violations that are
10 committed by the landlords and they have not corrected
11 any of these violations.

12 We recently received a letter for a rent increase.
13 And what happens is these people, this management,
14 focuses on rent increase and not on the issues that they
15 have to correct, just on raising the rent. I'm very
16 concerned about this. This worries me. I've been
17 reporting all these violations that are taking place in
18 my apartment, specifically, and not just in my apartment,
19 but in my mother's apartment as well.

20 I am very worried because this past September 4th,
21 they sent supervisors from the city. This is done
22 because I have a lawyer. These supervisors went to my
23 apartment and they found lead in my apartment. This
24 worries me because in the entrance door and in the
25 bathroom door, they found lead as one of the violations.

1 Now, also, the tile is peeling in the bathroom and many
2 of the tile can easily be removed, and also, the water
3 can seep through to other rooms in the apartment as well.
4 Many of the people from Met Council have visited my home,
5 and we've teamed up to try to resolve these situations
6 and are fighting for this and are trying to resolve this
7 situation.

8 (In English) I think the landlord ignoring me
9 because for more than one year, I report all damage of my
10 house, all violation in my apartment. And I think they
11 ignoring me because when I talk to the super, he say,
12 okay. I go to the next week doing something. They don't
13 fix this. I call to the offices, to the special person
14 in the landlord in charge of our -- fixes everything in
15 the apartment; they don't do nothing. They promise me.
16 And three time, I call 311 and report all violation and
17 talk to someone and say my daughter is pregnant, the baby
18 coming, and they ignoring me. They -- they promise me to
19 fix it; they never did.

20 But I just (Spanish spoken) and fix it myself and --
21 many thing, but I can't fix whole apartment. That is
22 before my baby born. But the baby is two month now.

23 We have a lot of problem with that pandemia (sic)
24 and only me is working. My daughter's not working. I --
25 I -- I feel they ignoring me. They don't do nothing for

1 my apartment, for my mother apartment also, but I think
2 we need help.

3 (Via interpreter) We need help. We need you to take
4 into account all the complaints and all the violations
5 that are being reported and taking place for many years
6 now. And as tenants, we need to be heard and we have
7 rights.

8 My concern now is, with this latest problem, that
9 they found lead in the apartment, and this is very
10 concerning to me because of my granddaughter. She's only
11 two months old. And you know, I've reported this to the
12 health department, but my main concern is to have all
13 these issues fixed, not just in my apartment, but in the
14 entire building. And this is my main concern and my
15 biggest worry right now. This is all I have to say for
16 now and express.

17 MR. PASCAL: Thank you very much, Ms. Peralta.
18 Thank you.

19 Our next scheduled speaker is Jordan Cooper from
20 Community Action for Safe Apartments.

21 MS. JORDAN COOPER: Hi. Can you all hear me?

22 MR. PASCAL: Can hear you and see you.

23 MS. COOPER: Great. So I'll keep my comments pretty
24 brief. I'm Jordan Cooper. I'm here -- I'm an organizer
25 at Community Action for Safe Apartments, CASA, and I'm

1 here testifying on behalf of the Housing Justice for All
2 coalition.

3 So we're a coalition of eighty-plus community-based
4 organizations across New York State. We were a part of
5 the fight for HSTPA 2019. We fought to center the
6 experiences of vulnerable black and brown New Yorkers,
7 folks who are working and trying to work across the
8 state, to make sure that we could have rent laws that
9 would really, truly protect folks. And we're really
10 proud of the organizing that we did and the work of our
11 legislators in creating these laws that we hope will have
12 a lasting impact on the housing crisis in New York.

13 And so we're here today because we have a number of
14 concerns with the reasonable cost schedule that's been
15 proposed and the way in which the process has gone. So
16 we are currently demanding that HCR reject this proposed
17 reasonable cost schedule for MCI work and start a new
18 process. We believe that there are serious violations to
19 regulatory process law that have created, basically, an
20 illegitimate set of rules that will not hold landlords
21 accountable to applying for fair MCI increases. So we
22 are demanding HCR restart the process and engage
23 nonprofit developers to create a schedule that actually
24 follows the language and intent of HSTPA and will be a
25 lasting part of the rent stabilization code.

1 So I'll be sending our full, written testimony, so
2 I'll do a brief summary now. I also will be echoing a
3 lot of the words that have been spoken by other folks
4 who've testified today, and I want the rest of our
5 members to speak for themselves.

6 But just to go through some of the issues that we've
7 included in our written testimony, we believe that the
8 proposed set of rules are legally invalid, that HSTPA
9 mandated that HCR go through a process to write the
10 reasonable cost schedule into the rent stabilization
11 code. And as we understand, the operation -- operational
12 bulletin will not allow for this and it is an order that
13 would be subject to change whenever HCR pleases and would
14 not allow for future -- future public accountability. So
15 the operational bulletin, we feel, is a real problem, and
16 we can't use the excuse of current public health concerns
17 to have a rush process that doesn't create a lasting,
18 meaningful guide. So that is our first issue.

19 We also believe that the waiver system should be
20 removed entirely from the reasonable cost schedule, as it
21 goes completely against the language and intent of these
22 laws as well as the -- the actual public policy concerns
23 that were behind these laws, which are to have more
24 accountability when landlords are applying for MCIs so
25 that we have an outcome of reasonable MCI rent increases

1 that are not continuing displacement in these communities
2 where they are being applied for.

3 So the waiver system, I know it's been spoke about
4 quite a bit today, so I'll leave it to the real experts,
5 but that is another issue for us.

6 We also believe that it was preemptive to hold this
7 hearing in the first place, as we still have not received
8 any of the information about how the -- the reasonable
9 cost schedule was arrived to and any products or
10 information that were created by the consultants,
11 pursuant to the proposed set of laws. So we understand
12 that SAPA requires that all of these documents be
13 published publicly with enough time before the hearing
14 that folks who are testifying can -- can be able to
15 review them. That did not happen for this hearing, and
16 we take issue with that.

17 So we're also demanding that HCR adopt the positions
18 of our policy platform in this issue and also the rest of
19 our HSTPA platform. So we are calling for HCR to remove
20 any items from the reasonable cost schedule for work that
21 does not meet the MCI eligibility requirements or for
22 work that qualifies as an individual apartment
23 improvement. That would require HCR to reject the
24 current proposed set of reasonable cost schedule and
25 first implement the -- the MCI eligibility requirements

1 and go back to rewrite the reasonable cost schedule so it
2 will not include items that were mentioned today, such as
3 window guards and other items that would be considered
4 not eligible for MCIs.

5 So we are also calling on HCR to consult with
6 nonprofit developers in creating this reasonable cost
7 schedule. It's also been mentioned a few times earlier
8 today that we were able to survey some of our partners in
9 the housing world, in the affordable housing world, to
10 get some anecdotal ideas about what the -- what
11 reasonable costs really are, and we wanted to make clear
12 that it's important to lift up the perspective of
13 mission-driven nonprofits who are specializing in
14 affordable housing in areas that are really vulnerable to
15 displacement, where we're seeing a lot of these tactics,
16 like MCIs used in a predatory way to displace people.

17 So we're demanding that the current reasonable cost
18 schedule be rejected as-is and that the process be
19 started over, and that that would go through the proper
20 regulatory process so that the reasonable cost schedule
21 would be written into the rent stabilization code, as it
22 is meant to be according to HSTPA.

23 So again, I want to just remind the agency that we
24 expect that all of the -- the letter of this law will be
25 followed and that we understand that changes need to be

1 made to accommodate the public health situation, but we
2 do expect for there to be a full regulatory process,
3 where there can be public oversight and transparency.
4 And we continue to demand that no MCIs be approved or any
5 MCI increases collected until all of HSTPA is
6 implemented. We believe that it is unjust to make
7 tenants subject to these rent increases while the
8 hearings and implementation process is going on. And we
9 are -- we welcome the agency to speak to us more about
10 our entire policy platform and how it could inform the
11 implementation process.

12 But I think the -- just the most important is that
13 it is unacceptable for the agency to circumvent the
14 regulatory process, and we expect to see real, proper
15 regulations put in place.

16 So thank you for listening to me and for your time
17 today. I hope that you continue to listen to our members
18 and their experiences on the ground with curiosity and
19 taking their word as expertise. And thank you again.
20 Have a nice day.

21 MR. PASCAL: Thank you, Ms. Cooper.

22 Next speaker is Juan Nunez from Northwest Bronx
23 Community and Clergy Coalition.

24 MR. JUAN NUNEZ: Hello. Good evening.

25 MR. PASCAL: Good afternoon.

1 MR. NUNEZ: Hi, Woody. Nice to see you again.

2 MR. PASCAL: Hey.

3 MR. NUNEZ: It's been a while. So thank you for
4 allowing me to speak. I'm at work right now, so I'm
5 going to make it quick.

6 So imagine living in a building where simple repairs
7 can take weeks or sometimes months for even just the
8 minimal task of checking for the issue, and let alone
9 fixing it. And if you're lucky enough to finally chase
10 the super down enough times to get him to come and fix
11 the issue, the work is done inadequately or not at all.

12 Or how about tenants like Rafael, who you heard
13 earlier, from my building, 2780, being forced to walk
14 across the roof to reach the high floors because the
15 elevator wasn't working for months. Or imagine being on
16 time with your rent, but then being told months later
17 that your money order never made it to the office and
18 then they -- and that it mysteriously disappeared, and
19 now you are being charged a late fee. This is just a
20 small glimpse of what it is to live in a building owned
21 by Steve Finkelstein, or as I like to call him, the MCI
22 master.

23 You see, Mr. Finkelstein's specialty, among evicting
24 tenants at a higher rate, is also tearing down bathrooms
25 and kitchens for so-called needed reserva -- renovations

1 and then applying for an MCI increase, which, in most
2 cases, gets approved by the HC -- DHCR, regardless of our
3 appeals.

4 So to give you a little of the issue about our
5 building, in 2011 -- 2770, and 2780, where Yeniset
6 Estrella and Rafael Gomez were from earlier, the -- the
7 building was purchased by Steve Finkelstein in 2011. We
8 have such a strong tenant association that we were able
9 to negotiate with Steve Finkelstein that he wouldn't do
10 any MCI increases for the first two years and that he
11 would fix all V and C (sic) violations and maintain the
12 building. This was a huge deal. We were able to get
13 Mayor Bloomberg to come and inspect the buildings. It
14 was a huge hoopla. But my concern was always the fact
15 that Mr. Finkelstein was known, even at that time, for
16 being a bad landlord and for -- for evicting tenants.

17 So what happened after the -- our contract expired
18 with Mr. Finkelstein? He did exactly what he said he
19 wasn't going to do. He started -- he started sending out
20 letters to all of my tenants in the building saying that
21 we're going to do some renovations to the bathrooms and
22 kitchens, some needed renovations. Mind you, in my
23 building there was a fire in 2011, so we had an entire
24 line of apartments that had brand new bathrooms and brand
25 new kitchens, so there was no need for -- for any of this

1 to happen, right?

2 So the construction started, and as some of my --
3 my -- my neighbors were stating earlier, it was a
4 complete and utter mess. I mean, well, we had to share
5 one bathroom from the entire building. A lot of these
6 so-called renovations made the bathrooms and the kitchens
7 worse, right; they made them smaller. And then, it
8 caused for more maintenance of the building, which then
9 wasn't being done afterward.

10 So the construction was done inadequately. People
11 had to move -- people moved out. One tenant -- like
12 Yeniset Estrella earlier, her kids suffer from asthma.
13 She had to be put in a hotel during the construction.
14 Even my dog got sick. He was developing an ulcer in his
15 eye, and it cost our family \$3,000, just that alone, just
16 from the dust from the construction. That's all the
17 stuff that we had to go through for years.

18 Then in 2013, we got the letter, we're applying for
19 an MCI increase. We're like, for what? MC -- for what
20 work? Of course. For the bathrooms and the kitchens.
21 So we did the whole appeal process, right? We through
22 the entire process and it was still granted.

23 Half of the work was done by our super, and the
24 other half was done by a subcontractor, which (audio
25 interference) work to take months to complete. Each

1 building had to share the one bathroom, like I said, and
2 at times, only one bathroom was available for both
3 buildings.

4 Once the work was completed, like I said, it was
5 smaller. It was shoddy. And like I said, even though
6 we -- we appealed, we -- we started a tenant asso -- we
7 have a tenant association, we went through the process,
8 it was still granted in 2018. The increases were over
9 1 -- it was about \$1.3 million, and it was about \$57 per
10 room. So in a -- so you could only imagine what that
11 does to people in my building, to get charged that much
12 and to have to go back home and deal with all these
13 shoddy work and no maintenance in the building.

14 So through the process, right, in -- in our
15 appeal -- and what do you -- you're -- you're -- you're
16 familiar with this as well because we've had this
17 conversation a few times -- Mr. Finkelstein made multiple
18 false statements in both his MCI application and in the
19 DOB filings related to the MCI work. He falsified -- he
20 falsely stated on his PWIs, to get the DOB approval for
21 the work, that there were no rent-stabilized tenants in
22 my building during the construction. He even stated
23 there were no occupied apartments during the construction
24 of -- and renovations of these bathrooms and kitchens.
25 That alone should cause a denial direct off-the-bat. If

1 you're falsifying documents, no, you shouldn't be allowed
2 to -- an MCI increase, but it was granted. If a tenant
3 would have lied on any government document, what do you
4 think would happen to the tenant, right?

5 So Mr. Finkelstein also listed -- also listed that
6 the general contractor, who received a million dollars,
7 was not the same as the contractor who went in the DOB
8 apartments, so he lied about who did the work. He tried
9 to explain the discrepancy by saying that the DOB permit
10 holders were subcontractors, right, which makes them --
11 but his unlikely explanation is still a violation of the
12 NYC construction code, which requires that the applicant
13 for a permit shall be the person who performs the work or
14 who retains the subcontractor to do the work.

15 We also checked the DOB's website and -- so the
16 person that was in charge of filing the -- the paperwork
17 for Steve Finkelstein was banned. Giovanni Safada
18 (phonetic) was banned. He was the person who filled out
19 most of the PWIs for more than a dozen buildings, right?

20 So all of these falsified information equates to one
21 thing. Landlords could always lie and suffer no
22 consequences, no accountability. We are paying for these
23 rent increases. I have had neighbors move out because
24 they just can't take the rent increases, right? He's
25 already sending people suffering from the pandemic

1 letters stating that they owe rent, people that were
2 already dealing with the MCI rent increases for years.

3 Our case is still under par, and it's still under
4 review. So I would like for cases like our building, for
5 buildings that are under par with bathrooms and kitchens,
6 because in the -- in the new HSTPA, bathrooms and
7 kitchens no longer qualify as MCIs, I would like for
8 those cases that are under par to be reversed
9 immediately, because it's the right thing to do. If the
10 law states that bathrooms and kitchens no longer qualify
11 as MCIs then any cases under par should be reversed,
12 should be canceled. Especially -- because Mr.
13 Finkelstein is not the only landlord that does this --
14 especially if they falsify documents. It should be an
15 automatic disqualification for any landlord that lies.

16 And there's never any consequence for landlords and
17 my tenants, my neighbors, they're the ones that suffer.
18 They're the ones that are going through it. You heard
19 them earlier. I don't -- I -- I could -- I don't have to
20 speak for them. They could speak for themselves. We are
21 still suffering. We have lost generations of people
22 during this pandemic. An entire generation of elderly
23 people were wiped out. And now tho -- the ones that are
24 left have to deal with this. Not just the MCI increases,
25 but just overall dealing with the -- the -- the low

1 maintenance of the building.

2 So this is -- this is, like, a human right, man.

3 This is wrong. And I want the -- the DHCR should reverse
4 those cases that are under par and to reject this
5 reasonable cost schedule as-is and to start over with the
6 regulatory process that's going to include input from us,
7 from the tenants, from the ones that are living through
8 this, not from Mr. Steve Finkelstein and these landlords
9 that live upstate. They don't live in the Bronx. They
10 don't have to go through this. They have a giant
11 backyard that they get to enjoy. We don't have that.

12 We need for the DHCR to please listen to us, to
13 start the reasonable cost schedule over, right, and do
14 the regulatory process. No new MCIs until the HSTPA is
15 implemented. Hopefully, we -- we -- we could meet often,
16 more often, and you can actually hear us out and apply
17 our policy platform, which was created with members from
18 the community, from the city, from the state, actual
19 tenants.

20 But again, I wanted to just reiterate the fact that
21 landlords suffer no consequences. If -- if a tenant were
22 to lie or falsify government documents, they'll face some
23 severe, severe consequences, which we do not see when it
24 comes to landlords. If he lies on permits, automatic
25 rejection of MCIs. If he lies on -- on an application,

1 if he lied about who he contracted -- if he lied about
2 who he's contracting, obviously, the money that he's
3 saying he spent can't be accurate because if it were,
4 then why are you lying? The only reason they're lying is
5 so they can do these fake renovations, jack up the rent,
6 and push all of my neighbors out. Push everybody out
7 that can't afford the rent. We know that's the case here
8 in New York. We know that's the case here in the State
9 of New York, all over the country. We have the
10 opportunity now to really make a difference.

11 We ask that you please reject the regulatory
12 process. No new MCIs. Woody, I hope to see you soon.
13 And I'm going to -- I'm going to -- I'm going to stop
14 speaking. I could -- I could keep going for hours.

15 MR. PASCAL: Appreciate you, Juan Nunez. Appreciate
16 you. Thank you very much for testifying today.

17 MR. NUNEZ: (Audio interference) All right. Thanks.

18 MR. PASCAL: Our next scheduled speaker is Rebecca
19 Molina from Catholic Migration Services.

20 Ms. Molina, you've just got to unmute yourself.

21 MS. REBECCA MOLINA: (Spanish spoken).

22 MR. PASCAL: There you go. Okay.

23 THE INTERPRETER: I'm just explaining to Ms. Molina
24 that this is going to be interpreted, so if she can put a
25 thought together of two or three sentences, and then she

1 can stop and I will translate, okay?

2 MR. PASCAL: Thank you.

3 MS. MOLINA: Hi. My name is Rebecca Molina. I
4 belong to Catholic Migration Services, and I live at
5 43-43 91st Street (sic). I've live there for about 21
6 years, and the owner of my building is VIP Realty.

7 Since 2008, we've been paying increments in our rent
8 due to a door that was installed in the building. That
9 door doesn't even reach the amount of \$3,000, and a
10 camera system that isn't even safe for our security. The
11 door was changed because it was previously kept open and
12 it kept on opening on its own and it wasn't safe for us.
13 The new door does not work with the current key that we
14 were given. It deactivates every three to six months and
15 then we must travel all the way to Manhattan to activate
16 the key once again. The office would control the amount
17 of times we would enter and leave the building. It had
18 total control over our whereabouts and comings and
19 goings.

20 Ever since then, we've lived with this door, which
21 they supposedly fixed, but that's not the case because it
22 is broken down every so often. It remains completely
23 open and to the whereabouts (sic) that anybody can come
24 and go and enter the building and the key is also a
25 problem because it does not work with the lock. To even

1 turn the key or adjust the lock so it stays closed is not
2 possible, as the door is way too heavy.

3 Aside from the maintenance and the service that
4 we're supposed to receive, it's supposed to be a building
5 that provides this without any extra cost. It is a door
6 for which we continue to pay and it remains open. It's
7 still without being fixed and it's something that is
8 essential. It should be included in our rent, but what
9 happens? It is not functioning.

10 And who ends up paying for this? We do. The
11 tenants. Why, according to you, should we pay for
12 something that should be taken care of on behalf of the
13 owner? And on top of that, we're paying for a service
14 that isn't even secure. It's not safe. And now,
15 especially during this pandemic, where we find strangers
16 inside the building, and we now have to pay for this
17 also? Is this not fraud?

18 In concern to the cameras that they installed in
19 2008, we did not even ask for these cameras. They didn't
20 even ask our permission. They were just merely
21 installed. And we thought for a moment there, hey, maybe
22 we could -- be used for our security, it could be safe
23 for us, but that's not the case. They don't even
24 function, we don't even have access to them, and on top
25 of that, they use them against us.

1 As I mentioned earlier, the front door is always
2 open and strangers can go inside and out of the building.
3 There's many incidents that have taken place. Many years
4 ago, an elderly person was attacked by strangers. This
5 took place in the patio, by the entrance. They beat this
6 elderly person. They messed him up pretty bad. And then
7 we went, we tried to go get the video so we could take
8 action, and what happened when we went to do that? They
9 told us that the cameras weren't functioning. How is it
10 that we are supposed to pay for something that we did not
11 ask for, we didn't request it, and it's supposed to be
12 for our safety, yet it doesn't function? I think I call
13 that fraud.

14 Last year, as neighbors, we got together to try to
15 resolve this issue and to gather some complaints. And we
16 expressed to the representative for the Catholic
17 Migration Services about this door that's not working.
18 The next day, the super came, yelled at us very angrily
19 and told us that we could not have gatherings, for we do
20 not pay for the common areas that are inside the
21 building, and that the video showed that I had damaged
22 the door and that they were going to proceed legally and
23 take me to court. So therefore, the cameras don't work
24 for our security, for our safety, but they do work for
25 them to be harassing us. And once again, we are paying

1 for something that we did not request, we did not ask for
2 it, and it's of no use to us, but it is used against us.
3 Do you guys approve this type of increase and fraud?

4 Now the Department of Housing is trying to generate
5 a new listing of expenses as a part of a change that we
6 won last June, but they're going about this process the
7 wrong way. Everything in favor of the landlords. They
8 did not just include contractors or companies that favor
9 the landlords with higher pricing, but they failed to
10 include contractors or companies that are more affordable
11 and that favor the people in the housing.

12 Without any kind of consideration or any kind of
13 opportunity to consult with other companies that might be
14 more affordable, they want to include these more
15 expensive companies so they can favor the landlords and
16 give them higher expense sheets. They want to,
17 basically, make this something that's not in favor of the
18 people that are being housed here. They just want to
19 make it in favor of the landlords. And there's not a
20 public audience so we can express ourselves and speak
21 about budgets and any kind of issues that are facing us.

22 The way this process is being brought about, it
23 facilitates the landlords to simply lie about the costs.
24 This is why I call this to your attention, and I speak on
25 behalf of my building that we are not in agreement with

1 any of this. We demand a process that's just and fair.
2 Don't think that because we are in the middle of a
3 pandemic, we are not aware of what's happening.

4 We also want to express our demands. If there's an
5 application for MCI, it is being done fraudulently. It
6 is not real, and this application should be denied to the
7 landlord. But they should also be denied for applying
8 for another increase for the same type of work that was
9 already supposedly done. Not allowing landlords or
10 owners with violations of C and V (sic) to apply for MCI.
11 You guys have the obligation and the duty to deny these
12 landlords to once again reapply for MCI for the same
13 types of issues, once again, and also to eliminate the
14 increments and the increases in MCI when the owners and
15 the landlords do not maintain the buildings, and also to
16 provide access to information and issues in different
17 languages. All of this would better our livelihood and
18 would better our way of life, and it would give us the
19 right to be heard and to better our housing in a
20 dignified and secure manner. Thank you very much.

21 MR. PASCAL: Thank you, Ms. Molina.

22 Our next scheduled speaker is Council Member Keith
23 Powers, who represents the 4th District in Manhattan.

24 MR. KEITH POWERS: Hello, everybody. Thank you for
25 taking the time today and -- for the public hearing. I'm

1 City Council Member Keith Powers. I represent the 4th
2 Council District in New York City, which is mostly the
3 east side of Manhattan. I'm speaking both, today, as a
4 rent-stabilized tenant myself and on behalf of tens of
5 thousands of rent-stabilized tenants I represent in the
6 Fourth Council District, including my neighbors in
7 Stuyvesant Town and Peter Cooper Village I think you have
8 already heard.

9 And I want to thank the Stuyvesant Town and Peter
10 Cooper Village Tenants Association, the president, Susan
11 Steinberg, the vice president, Greenberg, for their
12 tireless advocacy on behalf of our neighbors and their --
13 and our community, and of course, my colleagues in the
14 state, Harvey Epstein, State Senator Brad Hoylman, and
15 the rest of the state legislators I've heard, who were
16 testifying here earlier today, and whose work culminated
17 in the passage of the Housing Stability and Tenant
18 Protection Act of 2019, which was a much-needed victory
19 for tenants in New York, after a long period of waiting
20 for that day to come.

21 I want to add my voice to this as well and implore
22 you today not to undermine those historic reforms
23 instituted just last year in the S -- HSTPA by adopting
24 this schedule for reasonable costs. The schedule for
25 reasonable costs proposed this summer is far too generous

1 towards landlords and it's providing allowable costs that
2 exceed the actual costs for MCIs currently, which
3 would -- I believe would perpet -- perpetuate the cycle
4 that's led to unsustainable rent increases through MCIs
5 at a time when tenants can definitely not shoulder
6 additional burdens. I'll just speak from personal
7 experience for a second.

8 Growing -- being a lifetime resident of Stuyvesant
9 Town and Peter Cooper Village -- that's where my home is
10 right now -- we have been saddled with MCIs for far too
11 long. And I believe that the tenants association has
12 provided this data, but right now, there are a number of
13 MCIs that are on people's rent bills and there are almost
14 40 that are pending in our neighborhood right now.

15 This has been a process that has been fraught with
16 overcharges for years, that enable landlords to raise the
17 rent on stabilized tenants beyond the levels that many
18 can afford. And as we're fighting each year on the rent
19 guidelines board increases, this is another way the
20 increases come in. And they really do have meaning; they
21 really do add up to being unsustainable for many tenants
22 in my district.

23 The HSTPA sought to address this and I think -- and
24 very clearly meant to address this by mitigating the
25 extent to which rent increases from MCIs could be applied

1 to tenants, but it's critical that the regulatory
2 implementation of these reforms follow the spirit of that
3 law's passage. And for somebody who was advocating in
4 Albany to my colleagues for the passage of this
5 legislation, MCIs was a critical component of it, and I
6 know they intended to keep those costs to be minimal to
7 the tenant.

8 You've heard the analysis from the tenants
9 association so I won't go through that, but I do want to
10 say -- and I'll just conclude at this point, which is
11 that tenants are struggling right now to pay the rent.
12 No matter what the amount is or -- or whether -- what the
13 state of the MCIs are. People are in a emergency
14 condition right now, and that is in my neighborhood as
15 well.

16 Going back to Stuyvesant Town and Peter Cooper, we
17 have vacancies because people have vacated their
18 apartments, not being able to pay the next month's rent,
19 have fled the city. And for many of the folks who have
20 stayed are still con -- con -- considering how they'll
21 pay the next month's rent. And we're talking about a
22 predominantly middle class neighborhood here. I can only
23 -- I can't even imagine what it's like for colleagues who
24 are -- don't -- don't even have income levels that meet
25 the ones of my district.

1 It is important that we meet the law where -- as it
2 was intended and we maintain these MCIs to be affordable
3 and not to be outrageous in the way that they are passed
4 along or the way they are represented in the regulatory
5 part of this equation.

6 So I'll leave it at that. I do thank you all. I
7 know it's been a long day, so I'll keep my -- I'll try to
8 keep my time at that. I know -- I thank you guys,
9 always, for the work you're doing. I know these are
10 complicated issues. But I can speak on behalf of
11 thousands of tenants in my district, that the MCI was
12 such a big part of the equation when it talked about
13 regulator -- rent relief, and this seems to be taking a
14 step backwards. So I ask you not to do it and to
15 reconsider the current schedule. Thank you.

16 MR. PASCAL: Thank you, Council Member. Appreciate
17 it. Thank you.

18 So looks like we have a break. There are no
19 scheduled speakers until 4:20. So we'll come back at
20 4:20

21 (OFF THE RECORD)

22 (ON THE RECORD)

23 MR. PASCAL: All righty. Good afternoon. This is,
24 again, the ORA virtual hearing for the schedule for
25 reasonable cost for major cap improvements. Our last

1 speaker is New York State Assemblyman Brian Barnwell.

2 Good afternoon, sir.

3 MR. BRIAN BARNWELL: Good afternoon. How are you?

4 MR. PASCAL: Good. Thank you.

5 MR. BARNWELL: I'll try to get this out of the way
6 real quick. Sorry for -- for making you guys come back.

7 MR. PASCAL: That's no problems. That's no problem.
8 We're here to serve. We're here to serve.

9 MR. BARNWELL: That's -- that's -- that's true.
10 That's true.

11 So as you said, my name's Brian Barnwell. I am a
12 New York State Assembly member in District 30. It
13 encompasses Astoria, Woodside, Long Island City,
14 Sunnyside, Elmhurst, Rego Park, Middle Village, Maspeth,
15 so a kind of diverse neighborhood there. And I don't
16 want to keep repeating what everyone has said, but I
17 wanted to make some points that I feel that we've -- I've
18 been experiencing as -- as representative over the last
19 four years.

20 I would say for every ten complaints that we receive
21 at the office, eight of them are housing related. Many
22 of these are tenants threatened with eviction, violent
23 threats, and/or deportation proceedings, even if they're
24 citizens. And tenants are not speaking up, many of them,
25 because they're scared. So these are problems that we

1 face in the background of the issue.

2 And I'm going to be honest. I'm deeply concerned
3 with any broad language for the determination for
4 reasonable costs. You know, it must be based -- the --
5 the -- the cost must be based on affordable housing
6 preservation standards, which is in the spirits of the
7 9 -- 2019 reforms. I was a member -- I was a member at
8 the time, obviously, of the assembly during those
9 reforms, so I could speak -- and I'd be happy to answer
10 any future questions, obviously, about -- about the
11 reforms and -- and what we were -- we were envisioning.

12 But you know, for example, 2019 doesn't -- the --
13 the -- the reform has already passed. It doesn't make
14 any mention of a waiver process, and you know, the
15 process that -- unless I'm reading it incorrectly, the
16 reasonable cost schedule, right now, you know, would have
17 that in there. So that's a problem, obviously. It just
18 goes -- it strays from the -- from the intent of the
19 legislators, I would say.

20 And -- and then -- and furthermore, I want to say
21 this and, you know, I know it's not necessarily the issue
22 here, but you know, we all hear the words reasonable and
23 affordable thrown around in New York City for --
24 especially in housing, but you know, as you know and as
25 many know, like, for example, the AMI of an area is -- is

1 radically different than the regional AMI number for --
2 for a housing project, for tax breaks. So the word
3 "reasonable" is very concerning, in general.

4 But just in general, I also wanted to kind of just
5 show you guys that, you know, I'm aware of this and I've
6 heard this, but just again, from four years of my
7 experience being in the assembly and, you know, with MCI
8 specifically, with the housing issue, you know, language
9 access is extremely important here, especially being in a
10 city -- obviously New York City, over 100 languages
11 spoken, but MCIs that I've seen, most of them sent out to
12 the tenants in my -- in my buildings, in my area have
13 been in, really, English only, maybe Spanish. So you
14 know, how can individuals really object to an MCI when
15 they have no idea what the paper says? That's obviously
16 a big issue.

17 You know, also paperwork that does say, for example,
18 you know, you have 60 days, 90 days, et cetera, et
19 cetera, 30 days, you know, depending on when the
20 note -- what notice it is and when they send it out, to
21 object. However, people are confused that, you know,
22 they -- and they're told, not by everyone, but by a lot
23 of landlords, they say, oh, you know, you just have to
24 object to me and we have it down. So obviously, you
25 know, there's some disconnect of where the objection has

1 to truly go for it to be formal.

2 Also, I think that the system that is put in place
3 should have some, you know, new-technology type of ways
4 to submit additional evidence, like video, for example,
5 of work being done or not being done, or pictures, et
6 cetera, on a -- on a website or database.

7 I also think that -- again, I know with budget
8 constraints and whatnot, I mean, that's, obviously, where
9 Albany comes in and, you know, also feds and -- and city,
10 but I think that DHCR should send, on their own, the
11 approved amounts for each, individual building so a
12 tenant gets it in their -- their mailbox. You get
13 something from the landlord, you go, oh, okay, this must
14 be correct, or hey, I better listen. But if DHCR sends
15 them a document saying exactly what the cost, additional
16 cost, would be, at least they can compare and see, hey,
17 you know, this landlord's saying it costs -- I'm making
18 up a number -- 100 bucks. This DHCR is saying it costs
19 50 bucks. What -- what's the discrepancy here? So
20 that's something I think that DHCR should definitely do.

21 Kind of want to jump ship to more about penalties.
22 Again, I -- I can't speak more in favor of holding people
23 accountable for, you know -- not like a -- and I'm not
24 saying this is being done, but in general, I think
25 individuals who commit a crime, you know, and especially

1 filing false statements in this regard, should be held to
2 the highest extent of the law, and the -- the provisions
3 should be enforced.

4 So for example, if -- if somebody comm -- has
5 committed -- if the landlord has committed fraud on an
6 MCI, personally, in my opinion, they shouldn't get a
7 second one. They shouldn't get an opportunity to have a
8 second MCI approved if they previously had been, you
9 know, find -- found that the previous -- the previous MCI
10 was fraudulently done, or there should be, at least, a
11 severe amount of time that should have to go forward
12 before a second MCI should be approved. Obviously, if
13 they have outstanding violations, housing violation,
14 coding violations, on anything in any of their buildings,
15 I think that they shouldn't, also, get an approved MCI
16 for a second building or third building or fourth
17 building.

18 I also think that -- you know, it is something that
19 I -- I -- I have legislation on. I -- I personally
20 think -- I know we -- we approved only a certain amount
21 under the recent 2019 reforms, but I truly think that any
22 and all MCIs that are approved should all be inspected
23 afterwards: 100 percent, not 25 percent. All MCIs
24 should be -- anyone that's been improved they should --
25 they should have to be inspected.

1 If -- in regards to, well, it costs too much money
2 to inspect these things, which, again, I understand, then
3 it should come out of -- it -- it should be an added fee
4 on the application, or something like that of the sort,
5 that the landlord has to put in there to cover expenses,
6 reasonable administrative expenses, for people to -- for
7 DHCR to go about and make sure that the work is being
8 done by the right -- right individuals, and also by, you
9 know, the -- the proper things are being done.

10 I also think that, again, landlords who have
11 hundreds of properties throughout the city or -- or a
12 billion doll -- billions of dollars, however you guys
13 want to phrase it, should not have the M -- MCIs
14 approved. They -- they're billionaires. They're
15 trillion -- they're not trillionaires. They're
16 billionaires -- well, some may be trillionaires --
17 they're billionaires. They don't need the government to
18 give them money to improve the building if they're
19 billionaires or if they have hundreds of properties.
20 I -- I just don't see that.

21 Again, there has to be some cost analysis where I'm
22 assuming that at some point, that -- that is -- that is
23 true, where if they have enough money, they can improve
24 the building and still make a reasonable profit, as well.

25 On top of that, I think that, again, I've kind of

1 mentioned this before, DHCR should publish or keep some
2 database of -- of landlords who have outstanding MCI
3 violations, and again, if they should be -- if they are
4 proven to have committed fraud on an MCI, they should not
5 be granted future MCIs.

6 I think rent history should be sent out by DHCR. I
7 think people are -- again, there's some legislation out
8 there on the -- on the state level that people don't have
9 their rent history, and it's hard to figure out how much
10 they really -- it's hard enough for lawyers to figure it
11 out, really, what someone's rent hist -- rent should
12 really be, let alone individuals not versed in the
13 housing laws.

14 I think this is important as well: narrow the list
15 of eligible MCIs to allow MCIs only related to issues
16 that are in the law. For example, roofing, heating,
17 heating systems, window, and electrical wirings. I think
18 that's kind of the base and that's where it should stay,
19 and not further expand into other things. Basically,
20 what is truly needed, and it should be defined. It
21 should be defined 100 percent specific. Again, I
22 mentioned this earlier, I don't think waivers should be
23 allowed, under the reasonableness of what you guys are
24 considering, and based on the intent of the legislators
25 of 2019.

1 And I want to throw this in there. Again, I worked
2 on many pieces of legislation with MCIs, some removing
3 MCIs all together, some being, you know, more closer to
4 what the law actually -- we passed, but I think that the
5 two percent cap should be for all MCIs, not just for
6 2012, and I don't think that violates the Takings Clause
7 of -- of the Constitution.

8 And again, I know threw a lot out there. I tried to
9 be quick. I know a lot of it also didn't necessarily go
10 to the specific issues at hand here, but you know, when
11 you -- when you -- when you have the opportunity, you
12 know, you might as well throw it out there.

13 So again, I know you guys face a lot of challenges
14 and issues, but again, that's just from me, a legislator
15 who has dealt with four -- four years of on-the-job of --
16 of -- really, of housing issues. We all know there's a
17 housing crisis. We all know that. Especially now, even
18 more so. Again, I just wanted to throw it all out there,
19 kind of, just, throw out everything into -- into -- to
20 you guys.

21 So I appreciate your time and I appreciate you guys
22 sticking around until -- until after -- you know, 4:30.
23 So thank you again, and I hope you consider my testimony.
24 Thank you.

25 MR. PASCAL: Thank you, Assemblyman. We appreciate

1 your advocacy. Look forward to working with you.

2 MR. BARNWELL: Likewise. Thank you so much.

3 MR. PASCAL: Thank you.

4 So this concludes the Office of Rent

5 Administration's virtual hearing for the schedule for

6 reasonable cost for major improvements. Again, I'd like

7 to thank Assistant Commissioner Bureau Chief Anthony

8 Tatano, Deputy Bureau Chief April Gray-Huertas, Michael

9 Berrios, senior advisor, and Cherell Beddard, special

10 counsel to the Office of the Deputy Commissioner, and to

11 all the others who helped make this a very successful

12 hearing.

13 Appreciate you all. Thank you very much. Be well

14 and be safe. Thank you.

15 [END RECORDING]

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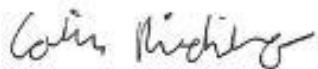
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C E R T I F I C A T I O N

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2 The prior proceedings were transcribed from audio
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4 ability. I further certify that I am not connected by
5 blood, marriage or employment with any of the parties
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7 matter transcribed.

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9 Signature

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12 Date September 17, 2020

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