NEW YORK STATE HOMES AND COMMUNITY RENEWAL BOARD MEETING

Westchester RGB Public Hearing
Held Via Teleconference
Tuesday, June 9, 2020
7:04 p.m.

[START RECORDING]

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MR. PETER STECKER: Okay. Good evening. The time is 7:04 p.m. My name is Peter Stecker. This is the Westchester County Rent Guidelines Board, the second public hearing. Today is June 9th, 2020.

Before sending it to Chair Elsa Rubin, I will be reading a notice that was with public notice.

"In response to the Governor's directive to take every effort to keep New Yorkers safe and mitigate the spread of COVID-19, and pursuant to Executive Order 202-1 which allows for the temporary suspension of the Public Officers Law, the Westchester County Rent Guidelines Board will be conducting public hearings to set quideline rates or rent adjustment for housing accommodations within its jurisdiction, subject to the Emergency Tenant Protection Act of 1974, for leases commencing between October 1st, 2020, and September 30th, 2021, via teleconference. Instructions for members of the public to simultaneously view or listen to the meetings are posted to DHCR's website at the following address: hcr.ny.gov/rgb-hearings; and a transcript of the hearings will later be posted to the same address so the public will have the

1 ability to listen along, as well as to view 2 those transcripts." 3 So with that being said, I will send it over to 4 Chair Rubin, if you want to call the roll. 5 MS. ELSA RUBIN: Yeah. My name is Elsa Rubin, Chair 6 of the Westchester Rent Guidelines Board. I welcome you 7 to this virtual meeting. This is the second virtual 8 meeting in the series of meetings in public hearings to 9 determine guidelines rates of rent adjustments for leases 10 commencing or being renewed between October 1st, 2020, and September 30th, 2021. 11 12 Our third and last virtual public hearing will take 13 place on Monday, June 15th, and I will take roll call. 14 Please respond if you are present. 15 Velene Acquah, public member? 16 MS. VELENE ACQUAH: Present. MS. RUBIN: LaMont Badru, public member? 17 18 MR. LAMONT BADRU: Present. 19 MS. RUBIN: Eddie Mae Barnes, public member? MS. EDDIE MAE BARNES: Present. 20 21 MS. RUBIN: Eliot Cherson, owner representative? 22 MR. ELIOT CHERSON: Present. 23 MS. RUBIN: Kenneth Finger, owner representative? 24 MR. KENNETH FINGER: Here. 25 MS. RUBIN: Evelyn Santiago, public member?

- 1 MS. EVELYN ALICEA SANTIAGO:
- 2 Tamara Stewart, tenant representative? MS. RUBIN:
- 3 MS. TAMARA STEWART: Present.
- And I'm Elsa Rubin, public member. 4 MS. RUBIN:
- 5 Let the record show that we have a quorum.
- 6 And now, Peter, do you have any other announcements?
- 7 MR. STECKER: I'd just like to remind everyone of
- what the upcoming meeting schedule is. June 11th, 2020,
- 9 will be the presentation of the research meeting from the
- 10 research unit at DHCR. This will be livestreamed on You
- Tube as well. However, there will be no public comments. 11
- 12 The final public hearing for the Board will be June
- 13 15th, 2020. That will be a public hearing, and we're
- 14 accepting comments, as well as people to sign up to speak
- 15 for that meeting, to the Westchester County RGB at
- nys.hcr.org, email address. 16
- 17 June 16th there will be the presentations by the
- 18 owner and tenant representatives from the Board, and then
- June 23rd is the final meeting, where there will be 19
- 20 rebuttal presentations by the owner and tenant
- 21 representatives, to be followed by the vote on the
- 22 guidelines.

- 23 MS. RUBIN: Thank you, Peter. So now, I'm going to
- 24 start calling the people who have signed up to do
- 25 presentations, but before I do that, I want to remind --

I want to --

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2 Yes, Mr. Finger, do you have something to say?

MR. FINGER: Yeah. I would like to have a moment of silence for George Floyd and all victims of injustice and discrimination. I think it's appropriate that this Board

6 have a moment of silence for that.

MS. RUBIN: I agree. Today was his burial, and it was very emotional and very touching, and I appreciate that you bring that up. So let's have a moment of silence.

(Pause)

MS. RUBIN: Thank you all.

MR. FINGER: Thank you.

MS. RUBIN: In order to be more transparent and to give other people more opportunities to approach this Board, we would like to, at this point, to open this meeting to anybody who's watching online. If they want to email the Board, they can do so, and we will try to accommodate whoever wants to participate. The email address is WestchesterCountyRGB@nyshcr.org. So anybody is welcome to participate.

And now I'm going to call the persons who have signed up in advance. Barbara Schottenfeld, representing the landlords.

MR. STECKER: Okay. Yes, she's on the line. I'm

- 1 promoting her to panelist; so she'll be able to speak 2 now.
- 3 Ms. Schottenfeld, if you can hear us, you've been 4 promoted. So we just need you to unmute and turn on your 5 video, please, if you choose to turn on the video. Ms. Schottenfeld?
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- 7 UNIDENTIFIED SPEAKER: She's muted.
- 8 MR. STECKER: Ms. Schottenfeld?
- 9 UNIDENTIFIED SPEAKER: Maybe she can't --
- 10 MS. BARBARA SCHOTTENFELD: Can you hear me?
- 11 UNIDENTIFIED SPEAKER: There you go.
- 12 MR. STECKER: Yes, we can hear you now, Ms.
- Schottenfeld. Ms. Schottenfeld? 13
- 14 MS. SCHOTTENFELD: Hello.
- 15 MR. STECKER: Yes.
- 16 UNIDENTIFIED SPEAKER: We can hear you.
- 17 MS. RUBIN: We can hear you, but we can't see you.
- 18 MR. FINGER: Let me see if I can have someone reach
- her. Let me see if I can email somebody to reach her. 19
- 20 MS. SCHOTTENFELD: Hello.
- 21 MR. STECKER: Yes, Ms. Schottenfeld.
- MS. SCHOTTENFELD: Can you hear me now? 22
- 23 MR. STECKER: Yes, we can hear you. Thanks.
- 24 you hear us?
- 25 MS. SCHOTTENFELD: Yes.

MR. STECKER: Okay. Great.

MS. SCHOTTENFELD: All right. I will explain why
I'm here. I own one apartment. It's a co-op -- a co-op
in White Plains for which the maintenance is \$1,249.41,
and my tenant pays me \$1,000.60, and I have to make up a
shortfall of \$250 every month. Now I've had that
apartment for 25 to 30 years since my husband got it, and
I have nobody to talk to all this time. I have not been
able to even donate it to a charity; they won't take it.
And frankly, I'm getting along in age, and I do not want
to leave this problem to my children.

I can't deduct it from any taxes. I have no income that matches it. So it's pure shortfall, and I don't think a person who owns one apartment is a landlord. It was bought for other purposes, and unfortunately, my husband didn't live long enough to do it. Therefore, I would like to know who you speak to, but I don't know if there really is anybody. I've been trying for years to find somebody to speak to, which is why I'm here.

As a matter, once I went down to the Rent Stabilization Board on South Broadway in White Plains and there was a lawyer there, and he said you can't be right. And he kept all that and got back to me and said you are right. And there is nothing to do. That's why I picked that, when the Rent Stabilization Board meets, they

- 1 | should at least allow one and maybe two apartment --
- 2 | three people -- you can't jump everybody into one
- 3 category. It just isn't true that everybody is a, per
- 4 se, landlord.
- 5 I'd be very happy to dispose of this in any way that
- 6 | I possibly can, but I have no place to go and nobody who
- 7 | even wants to take it. That's what I have to say, and I
- 8 don't know where to go from now. I'm looking to you to
- 9 tell me where I go from here.
- 10 MS. RUBIN: Thank you.
- 11 MS. SCHOTTENFELD: Okay? Finished.
- MS. RUBIN: Thank you. Please stay on the line
- 13 because you might have questions from the members of the
- 14 Board.
- 15 Anybody has any comments or questions?
- MS. ACQUAH: I have a question. I'm sorry. Can I
- 17 speak, Elsa?
- 18 MS. RUBIN: Sure. Go ahead.
- MS. ACQUAH: Yeah. I'd like to know where -- is a
- 20 | co-op or a condo? I wasn't clear.
- 21 MS. SCHOTTENFELD: It's a co-op, and it's in White
- 22 Plains on North Broadway. It's a large co-op; it's a
- 23 three-bedroom, two-bath co-op, which she --
- MS. ACQUAH: Okay.
- 25 MS. SCHOTTENFELD: -- pays \$1,000 for. She's young

enough to be my daughter.

MS. ACQUAH: Are you planning to -- did you want to sell?

MS. SCHOTTENFELD: I would do anything. I just -- I am not -- I'm not a young person anymore. I'm not going to live forever. I don't want my kids to have to have this too and pay it, and I've been paying it for 25 to 30 years, making up the difference.

MS. ACQUAH: And you're still -- I'm sorry.

MS. RUBIN: She is --

MS. SCHOTTENFELD: Okay. He thought he would retire and we'd probably move, maybe to Florida, and have a place to come up here during the summer, and that this would have been a relatively inexpensive way to have a place. He never lived that long. He's dead 18 years, and I keep paying.

MS. RUBIN: Yeah. Mr. Cherson, you wanted to -MR. CHERSON: Yeah. Just a very quick comment. Ms.
Schottenfeld, you need to speak to an attorney, somebody
who specializes in real estate, and that person, I'm
sure, can give you the options that are available to you.
So that's my recommendation to you.

MS. SCHOTTENFELD: I -- from what I have heard, speaking to attorneys or to an attorney right at -- at the beginning maybe -- just after Marvin (phonetic) died,

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    I went to an attorney, and he said that there was nothing
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    I could do unless I could find somebody to buy it.
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         MR. CHERSON: I suggest you speak to a different
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    attorney.
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         MS. SCHOTTENFELD: (Indiscernible).
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         UNIDENTIFIED SPEAKER: Um-hum.
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         MR. CHERSON: I suggest you find a different
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    attorney -- speak to. Get a second opinion, ma'am.
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         MS. SCHOTTENFELD: It would have to be a real estate
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    attorney, right?
         MR. CHERSON: Yes. There's a few in Westchester.
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         MS. SCHOTTENFELD: You're an attorney, right? I
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    know you are.
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         MR. CHERSON: Yeah. I am, yes. So is Mr. Finger.
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         MS. SCHOTTENFELD: I don't remember which attorney
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    you are. I -- I worked all my life. I've been in
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    business all my life, and I sort of resent that I have
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    been paying also for somebody who I -- I -- I don't have
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    any connection with it at all; I mean, to the point,
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    which, because I'm such a novice at this game, they
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    suggested that I put a new toilet in. So I did. I put a
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    new toilet in, and then I went to the Board, you know,
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    the Rent Board, whatever it is, and I said, well, I'm
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    supposed to get a couple of dollars extra now, and they
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    said she has to sign off on it. It was $9, and she
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- refused. So I -- I really -- I -- you know, I'm playing
 with two hands -- the hands tied behind my back, and no
 knowledge of the real estate situation.
 - MR. CHERSON: You need professional advice.
 - MS. ACQUAH: Yes. Also, I would like to suggest as well, I'm not sure if your family could help you also to look into an estate attorney that can help you with planning.
- 9 MS. SCHOTTENFELD: Oh, I'm pretty sure that they 10 could refuse to take it.
- MS. ACQUAH: Estate planning?

- MS. SCHOTTENFELD: Oh, if -- if I leave and if I

 die, they could refuse to take that as in -- in part of

 their inheritance.
 - MR. CHERSON: This is beyond the province of this Board, to say the least, and I mean, my comment was just that you need to seek legal advice. And Peter is an attorney. Ken Finger is an attorney. I am. You definitely, whether it's a real estate attorney or an estate attorney -- this is a personal problem that you have, and you need to seek out the right --
 - MS. SCHOTTENFELD: Well, I don't think it's a personal problem because I really doubt that I'm the only one who has it. I may be the only one who has reached the point of desperation where they've come on to say it,

- but I'm probably not the only one who has it. There must be other people doing the same thing. You're never alone
- 3 in this world.

- MR. FINGER: Ms. Schottenfeld, if you go to the

 Westchester County Bar Association, look them up. They

 have a lawyers referral service, and tell them that you

 need a landlord-tenant attorney, and they'll refer you to

 somebody for a minimal consultation fee you can consult,

 as Eliot says, and get a second opinion and maybe that
- 11 MS. SCHOTTENFELD: Okay. Thank you.
- MR. FINGER: Look at the website of the Bar.
- MS. SANTIAGO: I have a question.
- 14 MS. SCHOTTENFELD: Yeah.

attorney could help you.

- 15 MS. RUBIN: Yes, Evelyn?
- MS. SANTIAGO: So just to establish a connection to
- 17 | what we're doing on this Board, am I to understand, Ms.
- 18 Schottenfeld, that the reason you can't get a fair
- 19 market-value rent is because it's a rent-stabilized unit?
- 20 Is that --
- MS. SCHOTTENFELD: Yeah.
- MS. SANTIAGO: -- the connection? I see.
- 23 MS. SCHOTTENFELD: Yes. It's a rent-stabilized
- 24 unit, and I am not getting enough money to cover the
- 25 carrying charges.

- 1 MS. SANTIAGO: Thank you for explaining.
- MS. SCHOTTENFELD: And -- that's a problem.
- MS. RUBIN: Well, thank you very much, and we have
- 4 to move on to the --
- 5 MS. SCHOTTENFELD: Okay.
- 6 MS. RUBIN: -- the next person. I believe is --
- 7 UNIDENTIFIED SPEAKER: Well, good luck to you.
- 8 MS. RUBIN: -- Chris DeFeo.
- 9 MR. FINGER: Who?
- 10 MS. RUBIN: Chris DeFeo.
- MR. STECKER: Yes, Mr. DeFeo is on. I'm going to be
- 12 promoting him now.
- 13 Mr. DeFeo?
- 14 UNIDENTIFIED SPEAKER: Is Defeo on?
- 15 MR. STECKER: He's on. It looks like his camera is
- 16 turned off.
- Mr. DeFeo, we need you to unmute and turn off your
- 18 camera if you wish.
- MR. CHERSON: I don't think he's muted, Peter.
- MR. STECKER: Yeah. I mean, it doesn't show that,
- 21 | you know, there's any microphone at all really.
- MR. CHERSON: Yeah.
- 23 MR. FINGER: I just shot an email to see if somebody
- 24 | can get him.
- MS. RUBIN: We can hear him. He can read his

- 1 statement.
- 2 MR. CHERSON: Now he's muted.
- MR. STECKER: Yeah. I'm asking him to unmute now.
- 4 MR. CHRIS DEFEO: Hello.
- 5 MS. RUBIN: Now he's (indiscernible).
- 6 MR. DEFEO: Hello.
- 7 MR. STECKER: Hi, Mr. DeFeo. You can hear us?
- 8 MR. DEFEO: Hello.
- 9 MR. STECKER: Yes, Mr. DeFeo. Can you hear us? Mr.
- 10 DeFeo?
- MR. DEFEO: Hey, Karen.
- MS. RUBIN: Oh, he muted. Okay.
- 13 MR. DEFEO: Hello.
- MR. STECKER: Yes, Mr. DeFeo. Can you hear us?
- MR. DEFEO: I don't understand how this thing works.
- MS. RUBIN: Mr. DeFeo, we can hear you. Oh, not --
- 17 MR. CHERSON: There he is.
- 18 MR. FINGER: Unmute.
- 19 MR. CHERSON: It's not muted.
- 20 MR. DEFEO: Anybody there?
- 21 MR. FINGER: Okay. Talk.
- MS. ACQUAH: He cannot hear us?
- MR. FINGER: There you go.
- 24 MS. ACQUAH: Hello. Can you hear us, Mr. DeFeo?
- 25 MR. DEFEO: I was listening to them before. Save a

- 1 video recording.
- MS. SANTIAGO: I don't think he can hear us.
- MR. FINGER: Well, he's not muted. Oh, he's on.
- 4 Well, there he is.
- 5 UNIDENTIFIED SPEAKER: I don't know why -- he
- 6 suddenly just stopped?
- 7 UNIDENTIFIED SPEAKER: Yup.
- 8 UNIDENTIFIED SPEAKER: Good evening, Mr. DeFeo.
- 9 MS. RUBIN: Yes, we can see you now.
- 10 MS. STEWART: Could you hear us? We can see you,
- 11 and we can hear you. Well, we could until --
- MS. RUBIN: No, we can't hear you.
- 13 UNIDENTIFIED SPEAKER: -- it was just muted.
- MR. FINGER: He just muted himself again. There he
- 15 is now.
- MR. DEFEO: Can anybody see me?
- 17 MS. RUBIN: Yes.
- 18 UNIDENTIFIED SPEAKER: Yes. Yes.
- MS. RUBIN: We can hear you.
- 20 MR. DEFEO: Okay. I'm a little bit old school here.
- MS. RUBIN: Welcome, and you have five minutes
- 22 because you represent an organization.
- MR. DEFEO: Okay. So basically, since the laws have
- 24 | changed in June, I kind of see catastrophic events
- 25 happening. The MCIs that are being passed, they're not

justifiable. As a matter of fact, I was speaking to some of the people at the AOAC. I have four cases that are pending since 2018 that are being delayed, upon delayed, upon delayed, upon delayed, and they're asking the same questions. It seems like they have a checklist for delay tactics, that they ask one question. They ask for a copy of a check, and then I send everything that they need, and then a month, a month and a half later, they send me another letter, and they ask for more information. And then it goes on and on and on.

So I'm getting really, really tired of the Division of Housing, and I just had one passed, and it didn't give me the retroactive increases, and I got tired. I didn't want to file for a par. I just give up on the whole (indiscernible); very, very bad. I finds it's very, very anti-landlord.

We are very good landlords in the business. We have over 1,200 units in Westchester. We are probably one of the best landlords, and we cannot continue with the increases that are constantly being passed at zero percent, one percent, two percent. They took away the vacancy decontrol. It's just a -- it's a disaster waiting to happen, and it's a 30-plus-year business that's going down the tubes.

We stopped all apartment renovations. Housing came

out with a thing that they want photos, and they want you
to file some kind of report and photos after it's done.

We're not doing it. When an apartment comes up that's
\$700 to \$800 when a tenant has been there for 15 to 20

years, 30 years, we are just going to start warehousing
apartments as we were speaking with other landlords who
are fed up with this as well.

The legal system that's going on in the courts is unbearable. It used to take three to four months to evict a tenant. Now it's six, eight, nine months, and with this COVID -- with Cuomo telling tenants that they had until August 20th for evictions, we had tenants just completely stop paying the rent. I actually have a tenant in Mount Vernon that hasn't paid rent since December, and I found out that she's on vacation.

So, you know, can't get in touch with anybody. It's just -- it's just a steamroller over the landlords, and quite honestly everybody, I think the DeFeos are done investing in New York. We're going to start looking into more conservative states, and it's a shame. My whole life was built in New York, and the way that this liberal DHCR and laws that have come to fruition, it's just a disaster for a long time of business.

So now to go into a couple of other things, you know, the next wave that's going to hit the landlords is

1 the banking. Banks are now very, very curious about 2 these new ETPA laws, and they're now lowering their LTVs, 3 loan-to-value ratios, so -- because they know that the 4 income is going to go down. That's going to be a big 5 problem for landlords that are on five-, seven- and ten-6 year deals. When those loans come to mature, they will 7 be unable to refinance those loans at LTVs that are 8 suitable due to this ETPA law that passed in 2019. 9 You know, I -- I came to -- I came last year, and I 10 gave what I thought was a pretty good presentation about, you know, where the peaks should be and rents, and we 11 12 have a lot of new apartment buildings being built in 13 Westchester where a one-bedroom probably goes for anywhere from \$2,100 to \$2,200, and I need to point that. 14 15 Why would somebody live in a 1950s or 1960s building, when for \$2,100, \$2,200, or the same rent, they can live 16 in a brand-new building with all sorts of amenities? 17 18

That's your -- that's your cap for you guys in the housing to -- to see. The buildings -- you know, a lot of buildings -- I don't know how many were built in the '50s or the '60s, but it seems that it was the majority, and I don't know if anybody has any construction knowledge, but I have a little. They were all built with a common brick, a red common brick. They are becoming sponges. The cost for painting and brickwork is

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- 1 astronomical. There is just no way that we can continue
- 2 to support these buildings on the guideline increases
- 3 | that -- that are being proposed. We need a vacancy
- 4 decontrol, something similar to what it was in the past.
- 5 I mean, you guys would be able to figure that out better,
- 6 but we cannot -- we have to be able to go to market as
- 7 | apartments turn over; otherwise, the situation is going
- 8 to get dire pretty quickly.
- 9 If anybody's got any questions, I'm happy to answer
- 10 them.
- MS. RUBIN: Thank you, Mr. DeFeo.
- 12 Anybody has a question for Mr. DeFeo?
- MS. ACQUAH: Yes, I have a question.
- MR. DEFEO: Hi. Yes?
- 15 MS. ACQUAH: Elsa?
- MS. RUBIN: Yes. Yes, Ms. Acquah.
- 17 MS. ACQUAH: Yes. Where are your apartments
- 18 | located, again?
- MR. DEFEO: We're all over Westchester. We're in
- 20 | Yonkers, Mount Vernon, Eastchester, White Plains --
- MS. ACQUAH: Okay.
- MR. DEFEO: (Indiscernible).
- MS. ACQUAH: Okay. That was my question. Thank
- 24 you.
- 25 MS. RUBIN: Anybody else?

1 MR. FINGER: Elsa?

- 2 MS. RUBIN: Yes, Mr. Finger?
- 3 MR. FINGER: Good evening, Mr. DeFeo.
- Hi, Ken. How are you today? 4 MR. DEFEO:
- MR. FINGER: Okay. How are you doing? Are you 6 doing any major capital improvements now to the building
- 7 or just making repairs only when they're needed because
- 8 of the limitation on getting back your MCI increase?
- 9 MR. DEFEO: We stopped everything, Ken. All the
- 10 contractors that we used to do -- have apartments
- 11 renovated out, we stopped everything. It just -- it
- 12 doesn't pay. It doesn't pay anymore.
- 13 MR. FINGER: So in other words, there's a variety of
- 14 not only the tenants are not getting improved apartments,
- 15 but a lot of people -- contractors who would have work
- are losing that work now? 16
- MR. DEFEO: Yes, sir. Yeah. Quite a bit of them. 17
- 18 We employ quite a bit of contractors and individual
- 19 maintenance and carpenters and electricians. It's pretty
- 20 much all stopped.
- 21 MS. RUBIN: Yes, Ms. Santiago?
- 22 MS. SANTIAGO: I have a question. You mentioned
- 23 that landlords are opting to warehouse apartments because
- 24 they can't get vacancy decontrol. How long can a
- 25 landlord do that? I mean, I quess this is a question for

Peter. How long can a landlord hold on to an apartment that's vacant?

MR. DEFEO: Well, I -- honestly, if somebody has been there for 30 or 40 years and they're paying me \$700 or \$800 for an apartment, I can't make money on that apartment. So I'll just keep it empty until the laws change, and I think a lot of other owners feel that way, so. We really don't make -- and again, I'm saying we are a different type of a landlord. We run our buildings as if it's our own houses. They're top -- in top shape. We can't make money on a two-bedroom or a one-bedroom apartment for \$700 a month from that and take a chance with somebody that they're going to pass it off with more liberal laws or cessation rights.

You know, if -- if somebody offered you a one-bedroom apartment in White Plains for \$700, it would be the steal of the century, right? You would never leave, and a one percent increase, is what, \$7 a month? Think about how much money you put in the meter in a day -- for the parking meter. That's a couple of hours of -- of parking. So it pays for me to keep it empty. We really don't make any money until the winter months are over, and we have -- I was figuring out the other day, it's about 30 or 35 percent of our tenants pay a below-market rent. So it's -- it's going into a direction that I

don't like.

- 2 MR. CHERSON: Elsa?
- 3 MS. RUBIN: Yes, Eliot?

MR. CHERSON: Thank you. To answer your question,

Evelyn, in my opinion there is no limit -- there is no

requirement that a landlord rent an apartment. He could

keep it vacant forever. There's talk of anti-warehousing

laws up in Albany, but they have not -- to my knowledge,

they haven't gone anywhere. So a landlord is under no

requirement to rent an apartment that becomes vacant.

So but I have a question, Mr. DeFeo. Prior to the changes in June of 2019, when you got a vacancy on one of these \$700 or \$800 apartments where the tenant was there for a long time, what did you do to that apartment to get it ready for the next tenant?

MR. DEFEO: Well, we followed the law. So the law at that time said that we were allowed a .6 percent increase if it was over eight years, but at that time, you know, we -- we modernized the bathrooms. We gut renovated them. We put --

MR. CHERSON: Can you be specific? What did you do to the bathrooms and the kitchens?

MR. DEFEO: Well, we totally demolished them. We gutted them out to the beams. We reinstalled wonder board, tiles, new toilets, new baths, new showers, new

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    plumbing fixtures, and new kitchens, which is the same
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    thing; demoed out all the old and put in the new which
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    helps us maintenance-wise because now, when we're done,
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    we have an apartment that is maintenance free, where we
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    don't have to -- a tenant doesn't have to say to us, oh,
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    I have this wrong in my apartment. You know, again, like
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    I said, we're a certain type of a landlord. When we get
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    done with an apartment, it's -- it's complete, it's
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    pristine, and that's the way we want it back from a
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    tenant, but it's -- when we're done with it, we -- we
    know that it's modernized and it's maintenance free for
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    us for another 10, 15 years. And like I said, it's
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    all -- it's all pretty much come to a stop now, so --
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         MR. CHERSON: But -- another question if I may,
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    Elsa.
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         MR. DEFEO:
                     Yeah.
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17 MS. RUBIN: Sure. Go ahead.

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MR. CHERSON: Thank you. There are -- as you know,
Mr. DeFeo, there are strict limits imposed by the new law
passed last June on raising the rents with the IAIs and
MCIs, et cetera, and what we can do as a Board is limited
as well. We're talking about increases on renewal
leases. What would it take for you to, instead of
leaving that apartment empty, that you would rent it? Do
you have an idea?

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         MR. DEFEO: Well, it's a -- yeah, it's -- no, I
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           It's a multi-faceted thing, and I was thinking
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    about it because I'm okay with a quideline increase, two
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    to three percent, okay, somewhere in that range.
5
    there's all kinds of data from the CPI and the PPI for
6
    New York State that -- that housing can use to derive the
7
    numbers, but we really need something where we get those
8
    $700, $800, $900 rents up higher. I'll give you an
    example. We have a building in White Plains that we
9
10
   bought in 1998. The rent roll at that time for the year
11
    was around 29,000, and we put new boilers in, new roofs,
12
    and everything. We got MCI increases on it. Do you know
13
    in 2020 that that rent roll is only around $36,000 today?
14
    That's all it's gone up in 30 years.
15
         MR. CHERSON: That's the amount of rent you receive
16
    for the year; is that correct?
17
         MR. DEFEO:
                    That's monthly rent roll.
18
         MR. CHERSON: Monthly rent roll. Okay.
19
         MR. DEFEO:
                    Yeah. So, you know, nobody's -- you
20
    know, the -- we don't have much turnover in that
21
    building. It's 30 units, but the guideline increases
22
    over the 30 years, it's not justifiable. You know, I --
23
    anybody could take their money. They say you're supposed
24
    to double your money every seven and a half years.
25
    just -- it's just not working out. The --
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- 1 MR. CHERSON: Thank you.
- 2 MR. DEFEO: Any other questions?
- 3 MS. STEWART: Hi, Mr. DeFeo. This is Ms. Stewart.
- 4 My question for you is do you realize that this Board
- 5 does not have the authority to change the law and
- 6 reinstitute vacancy bonuses or any of the rest of that?
- 7 All we can do is to set guideline increases.
- 8 MR. DEFEO: Yes, I do, but if you've ever tried to
- 9 | contact the Division of Housing -- I don't know who to
- 10 call. I mean, it's -- I sent them -- they had this thing
- 11 online for -- info online. I get responses from them,
- 12 one -- and I stopped doing it. It is beyond the scope of
- 13 the DHCR. So who do I call? Who -- who does an owner
- 14 call for help? There's plenty of things for tenants for
- 15 help, but there's no help for a landlord, and it's very
- 16 | frustrating because I'm the one with the investment.
- 17 You know, I've heard things, and I don't want to get
- 18 into it, you know, where this -- the virus came in, and
- 19 they say, oh, you know, we need help for tenants, and
- 20 you're giving help to tenants but not the homeowners.
- 21 | But, you know -- but a homeowner has their investment in
- 22 their house. A tenant could get up and leave tomorrow.
- 23 There's no investment for a tenant and, you know, we have
- 24 a huge, huge investment in our properties.
- 25 You know, I know a guy who became a multi-

- 1 millionaire in the apartment -- in the painting business. 2 All he has is a few ladders or a few vans and -- and 20 3 guys. I mean, I have millions and millions of dollars in 4 bricks, in boilers, and roofs and windows and liability 5 up the kazoo. If I have a 100-family building, 100-unit 6 building, that means 2- or 300 people are coming out 7 every day that I have to worry about slip and falls. 8 It's just mind-boggling that the -- of -- of the 9 situation here, and I don't know who to complain to. 10 I guess, you know, I met with a senator last year and, you know, she kind of brushed it off, but I guess 11 the thing to do is eventually is to sell everything and 12 13 go down to the Carolinas. I mean, I don't know what else 14 to do. It's really a dire situation, and I'm sure that 15 you guys on your committee or Board have contacts with people in New York to let them know what's going on here. 16 I kind of feel that this whole thing is a political win 17 18 for, you know, certain people to get reelected because there's more tenants than -- than landlords, but we won't 19 20 get into that. But I've had it. I've had it, 30-year-21 plus business, and I've absolutely had it. 22 MS. RUBIN: Anybody else has a question for Mr. 23 DeFeo? 24 Thank you, Mr. DeFeo. Thank you for your
 - Thank you, Mr. DeFeo. Thank you for your presentation. I hear your frustration, and believe me,

- 1 we are taking into consideration everything that is said
- 2 here.
- MR. DEFEO: Well, thank you so much. I appreciate
- 4 | it.
- I appreciate the time, everybody. Take care. Bye-
- 6 bye.
- 7 MR. FINGER: Take care, Chris. Thank you.
- 8 MS. RUBIN: The next person who signed for tonight's
- 9 presentation is Shirley Green, and she's a member of BRI;
- 10 so she gets five minutes.
- 11 Is she on, Peter?
- MR. STECKER: Yeah. I'm promoting her to a panel
- 13 list right now; so hopefully.
- Ms. Green? Hello, Ms. Green. Can you hear us? Ms.
- 15 Green?
- 16 She should be able to hear us right now.
- 17 Ms. Green?
- 18 MS. RUBIN: All right. We are dwelling into new
- 19 | territory here. So we've got to be patient and give
- 20 | people time to get acclimated to this technology. So
- 21 | we're going to give Ms. Green a few more minutes.
- MR. STECKER: Ms. Green, please let us know if you
- 23 can hear us. I'm going to try to shoot her an email real
- 24 quick.
- 25 MS. ACQUAH: It doesn't show that she's on a video.

- 1 MS. SHIRLEY GREEN: Hello. Hello.
- MS. RUBIN: Wait. Is that you, Ms. Green?
- 3 MS. GREEN: Hello. Yes.
- MS. RUBIN: Okay. We can hear you. So you can make your presentation. It's only going to be -- we can't see you. So we can only hear you --
- 7 MS. GREEN: Okay.

- 8 MS. RUBIN: -- but you can still go on with your 9 presentation.
 - MS. GREEN: Okay. Okay. So the Stability and
 Tenant Protection Act of 2019 created a definite hardship
 for all landlords and, even more so, for those owners of
 small buildings. I am focusing on the owners of small
 buildings. For instance, the removal of the vacancy
 allowance and reduction of capital improvement increases.

These allowances helped the landlords to fund renovations of the vacant units and to get a fair return on their investment. When a long-term tenant moves, the renovations will cost upward \$30,000, and the cost escalates when mold is present, which is often the case in older buildings. The total loss of the vacancy allowance and the reduction of the capital improvement benefits make the cost of repairs nearly prohibitive and result in greatly delaying the return of the unit to the market.

The major changes in the eviction laws, the cash flow is the lifeline of any business. If two tenants don't pay their rent in a six-unit building, the cash flow drops by 33 percent, as opposed to two tenants not paying in a 100-unit building, there, the cash flow drops by only 2 percent. The eviction laws further burdens the landlord. Under these laws, it will take a minimum of 60 to 90 days to evict a nonpaying tenant. Only the small buildings heavily rely on timely rent payments to meet their financial obligations to their creditors and the support of their families. Losing 33 percent, for instance, of their income over this length of time makes it impossible to generate sufficient cash to -- I'm sorry -- to -- over length of time makes it impossible to generate sufficient cash to satisfy their obligations.

Every year, operating costs increase: mortgage, real estate taxes, insurance, heating oil, maintenance, and labor. Banks usually won't lend to the small business owners because they don't meet the financial criteria. The cash flow is not sufficient. The cap rate is inadequate, et cetera.

To make their buildings work, landlords need the new laws reworked, and smaller landlords need to be separated from and have lesser requirements than the owners of larger buildings. The landlords need a fair and

- 1 reasonable increase in the annual rent allowance in order 2 to survive in this environment. Thank you.
- 3 MS. RUBIN: Thank you, Ms. Green.
- 4 Does anybody have a question for Ms. Green?
- 5 MR. FINGER: Oh, I'd like to ask a question.
- 6 MS. RUBIN: Go ahead.

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- 7 MR. FINGER: Ms. Green, good evening.
- 8 MS. GREEN: Good evening.
- MR. FINGER: This is Ken Finger. What is your sense 10 of what you would need in terms of an increase from this Board to at least assist you somewhat in the cost of your 11 12 repairs and your increase in utilities, taxes, et cetera? 13 How much of a yearly increase do you think you would ask 14 for that would at least somewhat alleviate your burden?
 - MS. GREEN: I think a fair and reasonable increase, especially for smaller buildings, would be somewhere around seven percent.
- 18 MR. FINGER: Thank you.
- 19 MS. RUBIN: Anybody else?
- 20 MS. STEWART: Hi, Ms. Green.
- 21 MS. GREEN: Hi.
- 22 MS. STEWART: I can certainly appreciate the 23 difficulty that it sounds like you're experiencing. 24 you recognize that there are very few tenants who work at 25 regular jobs that get their pay increased by seven

percent per year?

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MS. GREEN: Yes, but you know, the -- the minimum wage has just gone up over the past couple of years a little higher than that. So even for us to hire somebody to do some work, we still have to pay the minimum wage of \$15, or actually right now, I guess, it's \$13. Eventually, it will go up to \$15 by the end. insurance, they're requiring more of us, but yet they give us less services, and the -- and the premiums have 10 gone up. The oil prices have also gone up, and then when 11 you've got to do the maintenance in the building, that 12 also becomes very strenuous. So when the smaller 13 landlords invest into these smaller properties, 14 oftentimes it's to supplement their income, but a lot of 15 them are finding that they have to go either into their personal money to support these buildings, and some of 16 them are just on the verge of losing them. 17 18 So what I -- what I do believe, like I said, is that 19 when you lump, like, a 6-unit building along with a 100-

unit building and the requirements are same, the cash flow is just not there.

MS. STEWART: Okay. I certainly hear that, and unfortunately, this Board doesn't have the ability to distinguish large buildings from small buildings, but that is a suggestion that you may want to take to your

- 1 elected representatives and the people who make the laws.
- 2 MS. GREEN: In the meantime, I -- we would need, not
- 3 | a zero percent or a one percent increase, as that
- 4 | certainly is not going to help us. It's just pushing us
- 5 further into almost bankruptcy.
- 6 MS. STEWART: Yeah. There a lot of tenants that are
- 7 | in the same situation with their job losses, et cetera.
- 8 MR. CHERSON: Elsa?
- 9 MS. RUBIN: Anybody else have a question for --
- MR. CHERSON: Yeah. Elsa, I do.
- 11 MS. RUBIN: Okay. Go -- yes. Go ahead.
- MR. CHERSON: Ms. Green, how many buildings do you
- 13 own?
- MS. GREEN: I own basically one, but I have a lot of
- 15 friends, and I manage a lot of properties that are these
- 16 small units.
- 17 MR. CHERSON: Well, let's just talk about yours. Do
- 18 | you have one building?
- 19 MS. GREEN: Yes.
- MR. CHERSON: And it's how many units, and where is
- 21 | it, what locality?
- MS. GREEN: It's in Portchester.
- MR. CHERSON: Uh-huh. And how many units?
- MS. GREEN: Six units -- six units.
- 25 MR. CHERSON: Good, six.

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1
         MS. GREEN: It's ten units in Port -- ten, ten, ten,
2
    ten.
         MR. CHERSON: Ten, okay. All right. And how long
3
4
    have you had it; how many years?
5
                    Oh, many, many years -- many, many
         MS. GREEN:
6
    years.
7
         UNIDENTIFIED SPEAKER: Okay. Thank you.
8
         MS. GREEN:
                    Um-hum.
9
         MS. RUBIN: Anybody else has a question for Ms.
10
    Green?
         Thank you, Ms. Green.
11
12
         MS. GREEN:
                    All right.
13
         MS. RUBIN:
                    Peter, do we have anybody else who has
    contacted you by email?
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         MR. STECKER: I have not received any emails to my
    personal account or the Westchester RGB account, and I
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17
    would (indiscernible).
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         MS. RUBIN: Does anybody else have -- any Board
    member has a comment of any sort to make at this point
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    before we conclude the meeting?
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         MS. BARNES: I have a question.
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         MS. RUBIN: Yes, Eddie.
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         MS. BARNES: Yes. I'm surprised that we don't have
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    any tenants who have come before us because we are, you
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    know, hearing landlords or owners and the tenants, and I
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don't know if they're coming in ever, but I'm surprised
that we are not hearing from them. And I'm wondering --

I mean, do they -- have they been notified?
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4 MS. STEWART: Let me try to address that, at least to the extent that I can.

MS. BARNES: I can't hear you too well --

MS. STEWART: All right.

MS. BARNES: -- Tamara.

MS. STEWART: All right. I will speak up as best as

10 | I can.

11 MS. BARNES: I can hear it.

MS. STEWART: Is that better? Okay.

So one of the things that I recognized, and is probably the thing at the top of the list, is that for many tenants there is a technology divide. In the current climate, it's showing up in education in terms of who can get online to attend class and who can't or in certain households where there may only be one computer and you've got multiple people trying to share it. So there's the actual issue of broadband. There's the issue of people familiarity with the technology and how to use it, and then I think in many cases, certainly in my community, there's a lot of people — the way that we would normally let people know and remind them that there are meetings and hearings coming up is through tenant

meetings and through other outreach in the community.

And in the COVID environment, you can't have public

meetings. So if you have people --

MS. BARNES: I understand that.

MS. STEWART: -- who have technology challenges, and they're not really ones where you have their email addresses -- you know, because some of them don't really have email. They really -- you know, I have lots of neighbors. They do not do email. It becomes a lot harder to reach out and let people know what's going on in a timely fashion and then try to encourage them to participate in this forum.

So while I am disappointed that we have not heard from many tenants yet, I also recognize that it's the same -- the same tools that work against poor people in general in this environment that work against poor people and people perhaps, in some cases, with less education in the general society. It's reflected, but I have been trying to outreach to various tenants and tenant representatives to try to encourage people to maybe submit a statement or something to the Board, if they don't have the technology or feel comfortable coming online to speak to the Board.

So I'm hoping that perhaps by the 15th we will hear from some more tenants because I've certainly heard from

- 1 people in person, and that's what I can really say at
- 2 this point. I know that there are stories out there, and
- 3 they're ones that you should hear, but trying to make
- 4 that connection between the Board and people this year is
- 5 far harder than it's been in the past.
- 6 MS. BARNES: Okay. Thank you. I don't know if I'm
- 7 | the only person, you know, on the Board here who is
- 8 noticing. I don't think we've had not one person.
- 9 MS. STEWART: I notice it as well, and I --
- 10 MS. RUBIN: We had one person. We had one person.
- MS. STEWART: As a tenant?
- 12 MS. RUBIN: As a tenant who sent a written statement
- 13 last meeting. And there's another thing that we should
- 14 emphasize. People can send a written -- write a
- 15 | handwritten note. We can read it here, and in that way,
- 16 people can make their voice be heard. It doesn't have to
- 17 be through technology. They can give it to Tamara. They
- 18 can give it to -- they can send it by mail to Peter, but
- 19 these things maybe have to be announced well in advance.
- 20 This coronavirus took us by surprise. So we are
- 21 | improvising, as everybody else is doing, and we have to
- 22 help each other. But I do agree with Eddie Mae, that we
- 23 have to reach out to the tenants also.
- MS. BARNES: Yup.
- 25 MS. STEWART: Having a hearing scheduled at this

- 1 | early in the month also doesn't help a whole lot either.
- 2 MS. SANTIAGO: I have a comment to make.
- 3 MS. RUBIN: Yes.
- MS. SANTIAGO: As a public member of this Board, I

 definitely would -- I would hope that by the 15th we have

 some representation by tenants because I think that's

 only fair.
- 8 MS. STEWART: I will continue to reach out and try 9 to get people to submit at least a statement or something 10 to the Board. It has definitely -- like I said, it's 11 been a challenge because we're in the house, and for 12 those of us that are familiar with the technology and, 13 you know, texting people and emailing people and going to 14 Zoom meetings, that's the reality that we're living in. A lot of people, they're not living in that reality at 15 So trying to bridge it, it's challenging, but I 16 17 will continue to do so. I too want to hear the voices of 18 the people that are, you know, stopping me and, you know, 19 calling me and telling me, you know, what's going on in 20 their lives and how worried they are about, you know, 21 getting evicted in the middle of COVID-19.
- MS. RUBIN: Yes, Velene?
- MS. ACQUAH: Yes. No, I was wondering if -- I guess
 this is more for Peter -- I don't know what HCR could do
 as well as far as maybe outlining simpler ways that

people can actually get to -- you know, being heard on this format.

MR. STECKER: Sure. Yeah. All that I can say really is that the mailing for the public notice went out, you know, the third week of May, I guess, and we followed up with a email recently that all of you should have received with the updated website, which has all of the information for how folks should be able to contact us, send us submissions, and you know -- or sign up to speak. That was sent also to basically every municipality that has ETPA. So it's our hope that, you know, that will be passed on to, you know, their constituents, who will then turn around and use that information to contact us.

We have sent the information along to several
Westchester-wide media outlets as well. I understand
there may be an email blast from, you know, some
politicians out there of the meetings scheduled, if it
hasn't happened already. So we have sent it out. You
know, I think it's just, you know, as Tamara was alluding
to, there are the, you know, new facts this year.

I don't know if that's, you know, what's inhibiting folks from sending us documentation, but you know, any written comments I have I will send along to you. You know, the email address is open for people to sign up on.

So, you know, that's really all I can say. I mean, the
Board has been in compliance with its requirements for
the notification, and it's in line with what the other
boards, including the New York City Rent Guidelines
Board, has done. So it's really all I can say at this
point.

- You know, I'm open, I guess, to -- you know, the information is posted also, and it has been for several weeks on the HCR website. So, you know, I guess, if there's other ways, you know, that the people on the Board want to get tenant outreach, you know, that's something the Board agrees, you know, whether it be a note passed along to one of the Board members to be read at the next hearing, you know, that's really up to the Board.
- MR. CHERSON: I have a question, Peter. The tenant response that we have, it's similar to the Nassau, Rockland, New York City?
- MR. STECKER: I don't know that question -- you know, the answer to that question yet because we're the first ones to have the public hearings. We'll find out this week, when the City has their public hearings later this week, what kind of tenant involvement they have.

 I'm not sure off the top of my head when the first Nassau County public hearing is. I think it may be later this

- week as well, and I think Rockland has their first public hearing next week. So at this point, Eliot, I don't know what the involvement of the tenants in those localities are yet.
- 5 MR. CHERSON: Thank you. Thanks, Peter.
- 6 MS. RUBIN: Thank you. But that was a good point,
 7 Eddie Mae. That was something that was in my mind too.
- 8 Anybody else has another -- any other topics they
 9 want to speak about?
 - Okay. If that is the situation, I just want to, once again, thank Peter and his staff for the extraordinary job that they've been doing in getting us together, putting these meetings together. I know it's been a lot of challenge. We all have challenges. The presenters have the people who come have challenges too, but as I said before, we have to be patient and we have to be accommodating to everybody. And I also want to thank my fellow Board members for their patience and their cooperation. It's been a tough road, but we'll get there.
- 21 MR. FINGER: Elsa, I have a question.
- MS. RUBIN: Who has a question?
- 23 MR. FINGER: Ken.

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- MS. RUBIN: Ken. Go ahead, Ken.
- 25 MR. FINGER: I have a question for Peter, actually.

1 Peter, when are we going to get the survey results? 2 Will they be given out to us at the meeting or, 3 hopefully, in advance of the meeting on Thursday? 4 MR. STECKER: So you should have received a mailing 5 of some documentation from Jeff and the research unit at 6 the end of last week. 7 MR. FINGER: New York City stuff, though. 8 MR. STECKER: Right, the New York City stuff. My 9 understanding is that you're going to be getting the 10 documentation before the meeting. That's typically how it's done. So I can follow up with the research unit to 11 see exactly when they plan on sending that to you. The 12 13 meeting is on Thursday evening. So I would expect it 14 probably tomorrow, but I -- you know, I haven't been in contact with them about when they're going to be getting 15 it to you, but I can follow up on that. 16 17 MR. FINGER: And I would ask you to use whatever 18 influence you have and maybe get it for us tomorrow at least so we have one night --19 20 MS. RUBIN: That would be nice. 21 MR. FINGER: I'm sorry, Elsa. MS. RUBIN: 22 That would be nice to get it ahead of 23 time, you know. 24 MR. FINGER: Yeah, at least a day ahead. I mean, it 25 should be more, but --

MS. RUBIN: It's a lot to read and a lot to --1 2 MR. FINGER: Yeah. It'll take a day. 3 MR. CHERSON: But can I ask a question? Peter, who 4 is attending in quotes Thursday? MR. STECKER: The attendees will be -- actually, 5 6 who's, in fact, doing the presentation? I don't know who 7 exactly is doing it. Typically, they pass them around, 8 you know, because somebody has to make the trip up to Westchester. I would assume --9 10 MR. CHERSON: Not this time. MR. STECKER: -- you know -- yeah. I don't know who 11 12 exactly is going to be doing it this time, but I can 13 follow up on that as well and let you know. 14 MR. FINGER: All right. Thank you. Thank you, 15 Elsa. 16 UNIDENTIFIED SPEAKER: Thanks, Peter. 17 MS. RUBIN: Thank you. Do I hear a motion to 18 adjourn? 19 UNIDENTIFIED SPEAKER: So moved. 20 MS. RUBIN: Second? 21 UNIDENTIFIED SPEAKER: Second. I'll second it. 22 MS. RUBIN: Thank you very much. See you next 23 Thursday.

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[END RECORDING]

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Signature

matter transcribed.

10 amelia Mattandrea

Date <u>June 17, 2020</u>

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	ACQUAH (19)	3:1;7:1;31:1;38:1,2;	16:2	25:4;26:1;30:1;31:2;
\$	3:1,1;8:1,1,2;9:2,9;	39:1		33:1;35:2,2;36:4,7;
Ψ	11:1,5;14:2,2;19:1,1,1,	amenities (1)	В	37:1,4;39:1,1,1,1,2,5;
\$1,000 (1)	1,2,2;27:2;37:2	18:1		40:1
8:2	Act (2)	amount (1)	back (4)	boards (1)
\$1,000.60 (1)	2:1;28:1	24:1	7:2;11:2;20:8;23:9	39:4
7:5	actual (1)	announced (1)	bad (1)	boilers (2)
\$1,249.41 (1)	34:2	36:1	16:1	24:1;26:4
7:4	actually (5)	announcements (1)	BADRU (2)	bonuses (1)
\$13 (1)	17:1;31:6;38:1;40:2;	4:6	3:1,1	25:6
31:6	42:5	annual (1)	banking (1)	bought (2)
\$15 (2)	address (6)	30:1	18:1	7:1;24:1
31:6,7	2:2,2;4:1;5:2;34:4;	anti-landlord (1)	bankruptcy (1)	brand-new (1)
\$2,100 (2)	38:2	16:1	32:5	18:1
18:1,1	addresses (1)	anti-warehousing (1)	Banks (2)	BRI (1)
\$2,200 (2)	35:7	22:7	18:1;29:1	27:9
18:1,1	adjourn (1)	anymore (2)	Bar (2)	brick (2)
\$250 (1)	42:1	9:5;20:1	12:1,5	18:2,2
7:6	adjustment (1)	AOAC (1)	Barbara (2)	bricks (1)
\$30,000 (1)	2:1	16:2	5:2;6:1	26:4
28:1	adjustments (1)	apartment (20)	Barnes (10)	brickwork (1)
\$36,000 (1)	3:9	7:1,3,7;8:1;16:2;	3:1,2;33:2,2;34:1,6,	18:2
24:1	advance (3)	17:3;18:1;21:1,1,1,5,6;	8;35:4;36:2,6	bridge (1) 37:1
\$7 (1)	5:2;36:1;41:3	22:1,1,6;23:2,4,6,8;	basically (3)	
21:1	advice (2)	26:1	15:2;32:1;38:1	bring (1) 5:9
\$700 (6)	11:1,4	apartments (7)	bathrooms (2) 22:1,2	broadband (1)
17:4;21:1,1,4;22:1;	again (5) 15:1;19:1;21:8;23:6;	17:6;19:1,7;20:1,1,2; 22:1	baths (1)	34:2
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\$800 (4)	against (2)	5:8;27:3,5;30:2	beams (1)	7:2;8:2
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\$9 (1)	age (1)	5:1	became (1)	26:1
10:2	7:1	appropriate (1)	25:2	building (13)
\$900 (1)	agree (2)	5:5	becomes (3)	18:1,1;20:6;24:2,9;
24:8	5:7;36:2	around (5)	22:1;31:1;35:9	26:5,6;29:3,5;31:1,1,2;
г	agrees (1)	24:1,1;30:1;38:1;	becoming (1)	32:1
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